

Expression of Interest for Empanelment of Drone based companies

Clarifications, Dt: 02.08.2018

S. No	Section	Existing Clause	Page No	Request Revision	Clarification by APSFL
1	Additional Clause/ Corrigendum 1	The last date for submission of the application is 06.08.2018 (Monday)	1	The last date for submission of the application is 13.08.2018 (Monday)	Refer corrigendum 2
2	Additional Clause/ Corrigendum 1	The last date for submission of the application is 06.08.2018 (Monday)	1	In the latest corrigendum we have noticed that the due date for submission of EOI is 6 august, 2018. Which is less than 1 week of time. Please note that sending the documents physically to Vijayawada via courier takes 3-4 days. We would humbly request you to kindly extend the submission of due date by additional 1 week or till 14th August so that all the interested bidders get sufficient time to submit their bids	Refer corrigendum 2
3	1.2 Existing Companies	Department of Industrial Policy & Promotion	4	DIPP certification may be made optional	Refer corrigendum 2
4	Annexure 1/ (2) General Technical Capability	In case of a Manufacturer, proposer should hold Manufacturer License and own various sensors like • Day camera • Thermal sensor • LiDAR • Multispectral • Hyperspectral	6	1. Annexure - I: S No 2 General Technical Capability - Firstly, is this applicable to manufacturers only or both manufacturers and service providers. Should the service provider possess all the sensors mentioned or just a certain number of the mentioned sensors?	Refer Corrigendum 2
5	Annexure 1/ (2) General Technical Capability	In case of a Manufacturer, proposer should hold Manufacturer License and own various sensors like • Day camera • Thermal sensor • LiDAR • Multispectral • Hyperspectral	6	For the case of manufacturer, APSFL has asked for manufacturer's license as proof along with self-declaration. Please note that this only talks about the manufacturer's license as proof, agencies might be holding other certificates such as udyog aadhar, MSME certificate etc. Above that we would like to add that numerous manufacturers of drones are also into provided drone services for such agencies, MSME certificate along with auditor certificate stating the same should be asked as a proof of capability	Refer corrigendum 2
6	Annexure 1/ (2) General Technical Capability	Presentation showcasing their technical capabilities both in terms of resources and strategies towards project completion	7	Also, I would like to know if you want a hard copy of the presentation (Annexure 1, S No 2 General Technical Capability) file printed and sent or you want in on an external storage device (eg - pendrive)	As a part of the evaluation, you would be invited to present your capabilities. During this presentation you have to showcase your technical capabilities.
7	1.2 Existing Companies	Proposer must have minimum strength of 10 drones operational within Indian Territory	8	Proposer must have minimum strength of 02 (Two) drones operational within Indian Territory	Refer corrigendum 2
8		General		We were not able to get details on the last date of accepting the tender documents on your portal. Requesting you provide the details for the same. Also, please confirm the mode of submission and address, if offline submission.	Refer corrigendum 2 Refer Corrigendum 1