

**RFP No.: APSFL/CPE/14/13/2018, Dated 27/08/2018**

**Empanelment of Vendors by APSFL for Procurement of Customer Premise Equipment (CPE)**

**Corrigendum 10 , Dt:17.11.2018**

**Bidders may please note that this corrigendum document is part of this RFP. The items listed in the corrigendum will supersede the corresponding clauses in RFP**

S.No	Section	Clause	Brief Description of the clause	Ref Page No in Tender	Revised clause
1	1. Inviting Authority	1.1(7)	Last date and time for submission of proposal 14/11/2018 at 3:00 PM. Date and time of opening of pre-qualification cum technical bids on e-procurement platform 14/11/2018 at 4:00 PM	7	Last date and time for submission of proposal 20/11/2018 at 3:00 PM. Date and time of opening of pre-qualification cum technical bids on e-procurement platform 20/11/2018 at 4:00 PM
2	Pre-Qualification Criteria	Point #1	Foreign companies can be a consortium member provided they are manufacturer/OEM of the products being supplied and provided they partner with an Local Manufacturer registered in Andhra Pradesh /MSME/ Company registered in India	Corrigendum 9	Foreign companies can be a consortium member provided they are manufacturer/OEM of the products being supplied and provided they partner with an Local Manufacturer registered in Andhra Pradesh / Company registered in India <i>Refer Annexure A</i>
3	Pre-Qualification Criteria	Point #3	The Bidder/consortium should have cumulative Annual Turnover of INR 100 Crores and above in last three audited financial years in IT related equipment supply & maintenance. Cumulative annual turnover requirement for Local Manufacturers in Andhra Pradesh/ MSMEs is INR 50 Crores (last 3 FYs) In case of Consortium the prime bidder should contribute at least 50% of the turnover. In case of Consortium with foreign company the prime bidder should contribute 100% of turnover*	Corrigendum 9	The Bidder/consortium should have an average Turnover of at least ₹ 100 Crores per year in the last three audited financial years, with the prime bidder contributing at least 50% of consortium's turnover. In case of consortium with local manufacturer the local manufacturer can become a prime bidder if he contributes at least 30% of the turnover. In case of Consortium with foreign company the other bidder(s) must contribute 100% of turnover* <i>Refer Annexure A</i>
4	Pre-Qualification Criteria	Point #4	Bidder/ Consortium (all partners) should have positive net worth for the last 2 audited financial years.	New Clause	The prime bidder/consortium should have positive net worth for the last 2 audited financial years.
5	Performance Bank Guarantee (PBG)	7.19	Performance Bank Guarantee (PBG): Bidder shall submit a Performance Bank Guarantee (PBG) for 10% of the Contract Value for the services to be performed under the resultant Agreement.		Performance Bank Guarantee (PBG): Bidder shall submit a (PBG) for 2.5% of the total contract Value for the services to be performed under the resultant Agreement. Furthermore, the bidder shall also submit an additional 7.5% PBG against each work order/purchase order received.
6	Technical Specifications	1.1 -20	<b>Panel:</b> Micro USB	Corrigendum 9	Micro SD
7	Technical Specifications	1.2 -20	<b>Panel:</b> Micro USB	Corrigendum 9	Micro SD
8	Technical Specifications	1.3 -20	<b>Panel:</b> Micro USB	Corrigendum 9	Micro SD

## Annexure A – Prequalification Criteria

S. No.	Prequalification Criteria	Documentary Proof to be submitted
1.	<p>The Bidder/consortium members should be a Company registered in India under the Indian Companies Act 1956/2013 or a Registered Partnership Firm or a Sole Proprietary Firm or LLP.</p> <p>Foreign companies can be a consortium member provided they are manufacturer/OEM of the products being supplied and provided they partner with an Local Manufacturer registered in Andhra Pradesh / Company registered in India</p>	<p>In case the Bidder is a Registered Company in India, they should produce the copy of the Certificate of Incorporation.</p> <p>In case the Bidder is Registered Partnership Company/Firm, they should produce the copy of Registered Partnership Deed.</p> <p>In case the Bidder is a Sole Proprietary Firm, they should produce the copy of valid Tax Registration Certificate(s)</p> <p>Registration certificate under equivalent law abroad for foreign company should be provided</p> <p>A notarized or registered agreement between the Consortium members mentioning the details of Lead member and other consortium members along with an outline of the financial strengths, technical strengths and the roles and responsibilities of each member of the consortium.</p>
2.	<p>The Bidder/ any consortium member should have 3 years of experience in manufacturing or supply of CPEs /Android Devices as on date of submission of RFP.</p>	<p>Copy of Purchase Orders and client certificates should be submitted.</p> <p>In the case of authorized distributor/dealer, a Letter of Authorization from the OEM/manufacturer.</p> <p>In the case of OEM, the documentary proof for manufacturing the products.</p> <p>In case of manufacturer, self-declaration on the company letter head declaring manufacturing capacity per month</p>
3.	<p>The Bidder/consortium should have an average Turnover of at least ₹ 100 Crores per year in the last three audited financial years, with the prime bidder contributing at least 50% of consortium's turnover.</p> <p>In case of consortium with local manufacturer the local manufacturer can become a prime bidder if he contributes at least 30% of the turnover.</p> <p>In case of Consortium with foreign company the other bidder(s) must contribute 100% of turnover*</p>	<p>Copies of the Audited Balancesheets and Profit and Loss Accounts for the last two audited financial years (2015-16, 2016-17 &amp; 2017-18). Bidders can provide provisional balance sheet for FY-2017-18 in case audited balance sheet is not available.</p>

\*Foreign companies' turnover will not be considered for any evaluation purpose

S. No.	Prequalification Criteria	Documentary Proof to be submitted
4.	The prime bidder/consortium should have positive net worth for the last 2 audited financial years.	Certificate from the statutory auditor/practicing Chartered Accountant for having positive net worth for the last 2 successive audited financial years (2016- 17 & 2017-18) Bidders can provide provisional certificate for FY-2017-18 in case audited balance sheet is not available.
5.	The Bidder/ Consortium should have valid GST registration in India	Certified copy of valid GST registration certificates issued by competent authority in India. In case of consortium, this is applicable for all Indian members.
6.	The Bidder/ Consortium should not have been blacklisted by any Govt or PSU in India as on the date of bid submission	Self-declaration by the bidder duly signed by the authorized signatory
7.	Technical compliance for the minimum specifications provided in scope of work	The bidder shall submit all the technical leaflets/technical literature/product certifications etc. to confirm the technical compliance.  The OEM should submit the compliance confirmation for each parameter in their letterhead and also MAF  If there is any deviation, the deviation with justification should be spelt out.
8.	The Bidder / Consortium should have supplied at least 10 Lakhs Android TV CPEs/ AOSP CPEs/GPON CPEs / Equivalent type of CPEs/Android Devices in last 3 FYs globally.	Copy of Purchase Orders/Client Certificates should be submitted
9.	Existing service centers and support centers of OEM/ Authorized Distributors or Dealers in Andhra Pradesh	Should have service centers in at least 3 locations in Andhra Pradesh or Undertaking to establish the same within the 90 days.  Should have support centers in all the districts of Andhra Pradesh or Undertaking to establish the same within the 90 days.  Self-certified declaration and address proof of support centers to be submitted.

Note: Relaxations for pre-qualification criteria as per G.O. MS 22 will be applicable only if a bidder/consortium partner is having a local manufacturing facility in Andhra Pradesh.