

RFP No.: APSFL/CPE/14/13/2018, Dated 13.01.2019

Empanelment of Vendors by APSFL for Procurement of Customer Premise Equipment (CPE)

Corrigendum 05, Dt: 05.02.2019

Bidders may please note that this corrigendum document is part of this RFP. The items listed in the corrigendum will supersede the corresponding clauses in RfP/ Earlier Corrigenda

S. No.	Section	Clause	Brief Description of the clause	Page No	Revised clause
1	1.1 Key Events and Dates	Sno. 6	Last date and time for submission of proposal (Proposal Due Date) 05/02/2019 at 3:00 PM The proposal is to be submitted on www.apecurement.gov.in on e-procurement portal.	8	Last date and time for submission of proposal (Proposal Due Date) 08/02/2019 at 3:00 PM The proposal is to be submitted on www.apecurement.gov.in on e-procurement portal.
2	1.1 Key Events and Dates	Sno. 7	Date, time and location of opening of pre-qualification cum technical bids on e-procurement platform 05/02/2019at 4:00 PM Andhra Pradesh State Fibernet Limited NTR Administrative Block, 3rd Floor, Pandit Nehru Bus Station, NH -65, Vijayawada - 520013 Web address: www.apsfl.in Email address: apsfl@ap.gov.in	8	Date, time and location of opening of pre-qualification cum technical bids on e-procurement platform 08/02/2019at 4:00 PM Andhra Pradesh State Fibernet Limited NTR Administrative Block, 3rd Floor, Pandit Nehru Bus Station, NH -65, Vijayawada - 520013 Web address: www.apsfl.in Email address: apsfl@ap.gov.in
3	2. Scope of Work	Phase 1 - Sample Testing & Acceptance Phase	The technically qualified Bidder(s) have to submit the sample for the CPE for which they have been short listed for testing and the CPE has to comply for all the standards & specifications given in the tender and any other compliance that are deemed necessary for delivery of quality services to the end users adhering to the SLA. In case the Bidder proposes CPE which is not certified by APSFL, 128 nos. of returnable samples of the entire kit (including but not limited to ATV box, remote control, OLT compatible to APSFL network and other required accessories like interconnection cables) have to be submitted for testing, which will be tested in	12	The technically qualified Bidder(s) have to submit the sample for IP Set-top Box / Combo Box / GPON Home Gateway for which they have been short listed for testing and the IP Set-top Box / Combo Box / GPON Home Gateway has to comply for all the standards & specifications given in the tender and any other compliance that are deemed necessary for delivery of quality services to the end users adhering to the SLA. In case the Bidder proposes CPE which is not certified by APSFL, 128 nos. of returnable samples of IP Set-top Box, Combo Box, GPON Home Gateway each with accessories and 1 no. OLT of each type (8/16/32/48/96)

			a lab as well as on the field as per requirements by APSFL. Bidder should submit samples of CPE as proposed with their feature test reports along with the bid. Testing of the samples should be completed within fifteen (15) days from the date of submission of bid. In case bidder fails to submit the samples along with bid (or) fails to submit successful test reports within the stipulated time, such bids will be rejected, and their financial bids will not be open.		compatible to APSFL network have to be submitted for testing, which will be tested in a lab as well as on the field as per requirements by APSFL.. Bidder should submit samples of CPE as proposed with their feature test reports along with the bid. Testing of the samples should be completed within one week (7 days) from the date of submission of bid. In case bidder fails to submit the samples along with bid (or) fails to submit successful test reports within the stipulated time, such bids will be rejected, and their financial bids will not be open. <i>APSFL reserves the right to extend the testing timelines.</i>
4	8 Annexures	8.10`	Annexure IX – Price Bid Form	42	Please refer Annexure I of this corrigendum.
5	7. Instructions to the Bidder	7.31	<p>1. First Milestone: The payment against each work order will be made after the delivery of the ordered items at the site. If the order could not be completed within the stipulated time as per the work order, then partial payment will not made by APSFL. After completion of full order, 30% of the total cost of ordered items will be paid by APSFL on behalf of the Purchaser in 30 days after the delivery of the items at the site, after deducting the LD, if applicable.</p> <p>2. Second Milestone: 60 % of the total cost of ordered items shall be paid after completion of QC check by APSFL.</p> <p>3. Fourth Milestone: 10% will be retained during the first-year warranty period and this amount will be returned after completion of one-year warranty period, after deducting the any SLA penalty during the first-year operation Or the 10% payment will be released after submission of Bank Guarantee for the warranty period.</p>	30	<p>1. First Milestone: The payment against each work order will be made after the delivery of the ordered items at the site. If the order could not be completed within the stipulated time as per the work order, then partial payment will not made by APSFL. After completion of full order, 60% of the total cost of ordered items will be paid by APSFL on behalf of the Purchaser in 30 days after the delivery of the items at the site, after deducting the LD, if applicable. 2. Second Milestone: 30 % of the total cost of ordered items shall be paid after completion of QC check by APSFL. 3. Third Milestone: 10% will be retained during the first-year warranty period and this amount will be returned after completion of one-year warranty period, after deducting the any SLA penalty during the first-year operation Or the 10% payment will be released after submission of Bank Guarantee for the warranty period (i.e 7.5% BG for respective work order as mentioned in corrigendum 4).</p>

6	7. Instructions to the Bidder	7.26	50% local fulfilment clause shall be considered cumulatively on total work orders of each vendor and shall not be invoked for each individual order.	Corrigendum 4	50% local fulfilment clause is relaxed only for first order or initial 120 days period(From the signing of Contract) whichever is later and applicable for all subsequent work orders.
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Note: As corrigendum 2 stands null and void, The Successful Bidder shall deliver the CPEs as per the RFP terms (within 60 days for the first purchase order.)

**Annexure I
Price Bid Form**

(To be submitted by Bidder on original letterhead)

To
The Managing Director,
Andhra Pradesh State FiberNet Limited,
3rd Floor, NTR Administrative Block,
Pandit Nehru Bus Station,
NH – 65, Vijayawada – 520013

Date:

Subject: RFP for Empanelment of Vendors by APSFL for Procurement of Customer Premise Equipment (CPE) for delivery of Triple Play Services

Ref: APSFL/CPE/14/13/2018, Dated 13/01/2019

1. IP Set-top Box for gaining internet access:

S. No	Item description including Specification	UOM	Quantity (A)	Unit Cost in INR (B)	Total in INR (C) =A*B
1.1	IP Set-top Box for gaining internet access – Type I with BT RCU & Accessories	Nos	Upto 5,00,0000		
1.2	IP Set-top Box for gaining internet access – Type II with BT RCU Accessories	Nos	Upto 5,000,000		

2. Combo Box for gaining access to internet

S. No	Item description including Specification	UOM	Quantity (A)	Unit Cost in INR (B)	Total in INR (C) =A*B
2.1	Combo box for gaining internet access – with BT RCU & Accessories	Nos	Upto10,000,000		

3. GPON Home Gateway

S. No	Item description including Specification	UOM	Quantity (A)	Unit Cost in INR (B)	Total in INR (C) =A*B
3.1	GPON Home Gateway with Wi-Fi & Accessories	Nos	Upto 5,000,000		

4. Optical Line Terminal (OLT)

S. No	Item description including Specification	UOM	Quantity (A)	Unit Cost in INR (B)
4.1	8 Port OLTs – Compatible with APSFL network and meeting requirements as specified in this tender.	Nos.	1	
4.2	16 port OLTs – Compatible with APSFL network and meeting requirements as specified in this tender.	Nos.	1	
4.3	32 OLTs – Compatible with APSFL network and meeting requirements as specified in this tender.	Nos.	1	
4.4	48 Port OLTs– Compatible with APSFL network and meeting requirements as specified in this tender.	Nos.	1	
4.5	96 Port OLTs– Compatible with APSFL network and meeting requirements as specified in this tender.	Nos.	1	
4.6	112 Port OLTs– Compatible with APSFL network and meeting requirements as specified in this tender.	Nos.	1	
4.7	256 Port OLTs– Compatible with APSFL network and meeting requirements as specified in this tender.	Nos.	1	

Note:

- The Successful bidders have to supply 1 PON Port for every 100 GPON / Combo Boxes free of cost along with the CPEs (Line items 2 & 3) irrespective of price quoted for OLTs. The exact models of the OLTs to be supplied shall be confirmed to the successful bidders on signing of contract.
- The Price quoted against Sr. No 4 for OLT are for additional/future procurement after the completion of supply of GPON / Combo Boxes / OLTs(as per note 1). The prices of the OLTs shall be valid for the period of contract. APSFL can place purchase order for minimum 1 OLT to 1000 OLTs in any combination of the above mentioned OLTs. The Maximum number of PON ports that will be considered for future ordering is 20000 numbers across all models.
- Supply to designated locations /central warehouse within AP as informed by APSFL.
- Unit Rate shall include all duties, levies, insurance, transport and other charges excluding Taxes.
- The rate quoted will be valid throughout the contract period and subject to vary on contract period.
- If there is a discrepancy between words and figures, the amount in words shall prevail.
- **Bidders can bid for 1 or more-line items. Bidders quoting for Line items 2 & 3 only can quote for Line item 4 as the OLT should be interoperable with the GPON & Combo Boxes supplied.**
- L1 for each line item (Sno1 to Sno 4)) will be discovered separately the order quantity for that line item will be decided as per the stated empanelment methodology CPE boxes will be

procured in an "either-or" model with preference for combo boxes subject to prices discovered in this tender.

- The minimum total requirement for CPE boxes shall be 1 million and can be increased up to 10million at APSFL's discretion within a period of two years
- Single order quantity can vary from 100,000 (100 thousand) to 2,000,000 (two million) CPEs per order, to be supplied as per delivery timelines mentioned in section 3 of the RFP document.
- The volume may be increased more than the prescribed quantities based on mutual consent.

APSFL reserves the right to:

1. Negotiate with the Bidder whose offer is the lowest (L1) for further reduction of prices.
2. Ask other bidders to match the price of L1 to declare them as the shortlisted bidders.
3. Modify, reduce or increase the quantity requirements to an extent of the tendered quantity
4. Change the list of delivery locations from time to time based upon the requirement of the purchase.
5. If delivery performance of the Bidder is not as per the Schedule, then APSFL reserves the right to take action against them including cancelling the complete order, forfeiting the Bank Guarantee and blacklisting.
6. APSFL reserves its right to withhold any amount for the deficiency in the service aspect of the ordered items supplied.

(Signature, name and designation of the authorized signatory)

(Name and seal of the firm)