

**Andhra Pradesh State FiberNet Limited**  
**RFP for selection of Third Party Auditor (TPA) for implementation of BharatNet Phase-II in AP**  
**APSFL/BBNL/73/2016 Dated: 06.06.2019**  
**Clarifications-1 Dated:26.06.2019**

S.No.	Section No	Page No.	Content of the RFP Required Clarification	Clarification Sought	APSFL Response
1	2.15 Award Criteria	15 & 16	Evaluation Committee of the Authority will open the Price Bids of the bidders who have met the conditions as per the Pre-Qualification Criteria in this RFP. Award shall be based on L1 (Least cost Bid) basis	With reference to similar tenders of Optical Fiber Cable, We request you to consider QCBS evaluation of 70:30. 70% weightage to technical part and 30% weightage to financial part	No Change
2	5.1.2 Pre-Qualification Criteria for other agencies not empaneled by BBNL	40	Point 4. The Bidder should have completed at least one engagement involving Network Acceptance Testing / Third Party Audit / Project consulting of IP/MPLSDWDM/IP-MPLS + GPON based network consisting of at least 100 nodes in last 5 years as on bid submission date and Point 5. The Bidder should have completed at least 1000 km in last 5 (five) years involving Project Management /Acceptance Audit / Project Consulting/Project monitoring of OFC network as on bid submission date	Can a same certificate/work completion be showcased as a qualifier for both Criteria in 4 and 5?	Yes, as long as the work completion certificate meet both of the criteria
3	7.2 Payment Terms	66	NA	In order to offer a cost effective techno commercial bid, it is suggested that TPA fees be paid in the following manner i. 30% of Payment on the Total Bid Quoted by the bidder (Lump Sum) be paid on monthly basis divided equally over a period of 12 months ii. 70% of Payment on the Total Bid Quoted by the bidder (Lump Sum) be paid on milestone achieved corresponding to the activities listed in table 7.2 of payment terms.  This shall ensure a cash flow effective project and also enables TPA to discharge their duties without any financial constrains.	No Change.
4	4.12 Roles & Responsibilities for Key Personal required for TPA, sub clause (e)	35	NA	Criteria/Sub-Criteria Qualification for key personnel are mentioned without any graduate degree specialization. Please clarify what all specialization/branch qualify for each of the key resources. Also please clarify no. of years for relevant project experience. For all the key resources.	No Change. Please refer Section 4.12 of the RFP
5	5.12 Pre-Qualification Criteria for other agencies not empaneled by BBNL	39	S.No 1 to 5	We request to allow the credentials of Parent Company, of which the bidder(s) is a wholly owned subsidiary for Technical and Financial evaluation of the bid proposal can be used. Sufficient proofs for the same can be provided as part of the bid submission.	As per RFP and subsequent corrigendum
6	7.2 Payment Terms	66	Payment Terms	Based on the similar RFPs that have been floated by other states under the BharatNet programme, request you to kindly consider at least 30% of the Contract value to be paid to the TPA based on manpower deployment to maintain the monthly cashflow.	No Change.