



Andhra Pradesh State FiberNet Limited

(An Enterprise of the Government of Andhra Pradesh)

3rdFloor, NTR Administrative Block , Pandit Nehru Bus Station, NH- 65,

Vijayawada- 520013. Andhra Pradesh

Website:www.apsfl.in E-Mail:apsfl@ap.gov.in

Notice No: APSFL / Recruitment /34/2019 Dt. 28-10-2019

JOB OPPORTUNITIES

APSFL requires services of motivated, experienced & energetic individuals having familiarity with relevant field, technology and outstanding professionals& interpersonal skills.

APSFL here by announces to fillup the following vacancy purely on outsourcing basis/contract basis.

APSFL - Job Vacancy							
Company Name	Job/ Position Title	Exp	Skill Set	Qualification	Job location	Vacancies	Last date to apply
APSFL	Executive Director(Business Operations)	10 Years Experience in IT/ Telecom/ISP/ Broadcasting	Extensive Technology Sales &Distribution knowledge coupled with Business Development ; Enterprise , Retail & Government Sales and Business Operations	Any Graduate	Vijayawada	1	04-11-2019

General Terms &Conditions and Instructions:

- All the posts will be filled up on outsourcing/contract basis. The duration of contract is for 2 years initially, subject to renewal upon satisfactory performance and project scope
- Employees of the government / semi government working may apply through proper channel on deputation basis
- Retired govt. employees can also apply
- Only eligible /Shortlisted candidates will be called for interview
- Recruitment committee decision is final for selection of candidates
- Pay fixation will done as per the industry standards

For more details:

- Detailed Role Description: please visitwww.apsfl.in
- Please send your profile/ Updated CV to email:apsfl@ap.gov.in


Sd/-Managing Director

Roles & Responsibilities of Executive Director – Business Operations

Business & Enterprise:

- Sales & Marketing
- Marketing Operations
- Market Planning & Analysis
- Market Development
- Customer Life Cycle Management
- Sales Planning & Forecasting
- Strategic Business Planning
- Strategic Alliances
- Business Operations
- Contract Negotiations & Management
- Direct, Corporate & Channel Sales
- Government Projects
- Key Account Management
- Distribution Expansion
- Scheme Conceptualization & Administration
- Competitor Mapping & Analysis
- Team Management
- Project Management
- Cost Containment
- Vendor Management
- Basic knowledge on FTTH, MSO's, LCO' and Last Mile Connectivity