



**REQUEST FOR PROPOSAL (RFP)**  
**for**  
**Supply & Delivery of 2F ADSS Optical Fiber Cable (2<sup>nd</sup> call)**

**Ref. No- APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022**

## **Andhra Pradesh State FiberNet Limited**

NTR Administrative Block, 3rd Floor, Pandit Nehru Bus Station,  
Vijayawada – 520 013

Web address: [www.apsfl.in](http://www.apsfl.in)

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## **Disclaimer**

The information contained in this Request for Proposal document (“RFP” or “Tender”) including any information subsequently provided to the bidders, (“bidder/s”) verbally or in documentary form by Andhra Pradesh State FiberNet Ltd. (APSFL) or any of its employees or advisors, shall at all times be subject to the terms and conditions set out in this Tender document (as may be amended only by APSFL from time to time).

This RFP is not an agreement and is not an offer to any party. The purpose of this RFP is to provide the bidders or any other person with information to formulate their offers (“Bid”). This RFP includes statements, which reflect various assumptions and assessments arrived at by APSFL in relation to this scope. This Tender document does not purport to contain all the information each bidder may require. This Tender document may not be appropriate for all persons, and it is not possible for the Managing Director, APSFL and their employees or advisors to consider the objectives, technical expertise and particular needs of each bidder. The assumptions, assessments, statements and information contained herein are made considering the intended objectives of the project, and may not be complete, accurate or adequate. Each bidder must therefore conduct their own analysis of the information contained in this RFP and seek professional advice from appropriate sources.

Information provided in this Tender document to the bidder is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. APSFL accepts no responsibility for the accuracy or otherwise for any interpretation of opinion on law expressed herein.

APSFL, their employees and advisors make no representation or warranty and shall incur no liability to any person, including the bidder under law, statute, rules or regulations or tort, the principles of restitution or unjust enrichment or otherwise for any loss, cost, expense or damage which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise, including the accuracy, reliability or completeness of the RFP, and any assessment, assumption, statement or information contained therein or deemed to form part of this RFP or arising in any way in the selection process as part of this RFP.

APSFL also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any bidder upon the statements contained in this RFP. APSFL may in its absolute discretion, but without being under any obligation to do so, can amend or supplement the information in this RFP.

The issue of this tender document does not imply that APSFL is bound to select a bidder or to appoint the selected bidder (as defined hereinafter), for supporting implementation of the project. APSFL reserves the right to reject all or any of the bidders or Bids without assigning any reason whatsoever.

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The bidder shall bear all the costs associated with or relating to the preparation and submission of Bid pertaining to this RFP including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations, which may be required by. All such costs and expenses will remain with the bidder and APSFL shall not be liable in any manner whatsoever for the same, regardless of the conduct or outcome of the selection process.

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**Acronyms**

<b>S. No.</b>	<b>Abbreviations</b>	<b>Full Form</b>
1	APSFL	Andhra Pradesh State FiberNet Limited
2	ADSS	All – Dielectric Self Supporting
3	BOQ	Bill of Quantity
4	GIS	Geographic Information System
5	LOA	Letter of Award
6	RFP	Request for Proposal
7	NIT	Notice Inviting Tender
8	IEC	International ElectroTechnical Commission
9	UATP	User Acceptance Test Report
10	OFC	Optical Fiber Cable
11	PO	Purchase Order
12	OEM	Original Equipment Manufacturer
13	SLA	Service Level Agreement
14	SPOC	Single Point of Contact



## **1. Introduction**

### **1.1 Invitation to Bid**

Andhra Pradesh State FiberNet Limited (APSFL), a fully owned entity of the Govt. of Andhra Pradesh (AP), having its Registered Office at 3<sup>rd</sup> Floor, NTR Administrative Block, Pandit Nehru Bus Station, NH – 65, Vijayawada – 520001, Andhra Pradesh, India, invites responses (“Proposals”/ “Bids”) to this Request for Proposal (“RFP”) for “Supply & Delivery of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable”.

The selected agency has to support APSFL in smooth Supply, Delivery and Transportation of the material as per the requirement across the state of AP, which includes delivery of components or material related to 2F ADSS Optical Fiber Cable.

Interested bidders are advised to study this RFP carefully before submitting the proposals in response to the RFP. Submission of a proposal in response to this RFP shall be deemed to have been done after careful study and examination of this document with full understanding of its terms, conditions and implications.

Interested bidders may download the RFP from [www.apecurement.gov.in](http://www.apecurement.gov.in). Any subsequent corrigenda/clarifications shall also be made available on the same portal. Bid proposals must be received not later than time and date mentioned in the key events and dates. Bid proposals received, in part or full, after the deadline WILL NOT be considered in this procurement process.

### **1.2 Procedure for Bid Submission**

The Bidder shall submit their response through bid submission process on e-Procurement platform at [www.apecurement.gov.in](http://www.apecurement.gov.in).

The bidders shall submit their Pre-Qualification Bid and Commercial bid online in e-Procurement portal. The bidders shall upload the scanned copies of all the relevant certificates, documents etc., in support of their Pre-Qualification, and other certificates/documents with clear readability, in the e-Procurement website. The bidder should sign on all the statements, documents, certificates uploaded in the e-Procurement website, owning responsibility for their correctness/authenticity.

### **13 Registration with e-Procurement platform**

For registration and online bid submission bidders may contact HELP DESK on [www.apecurement.gov.in](http://www.apecurement.gov.in) or <https://tender.apecurement.gov.in> .

#### **1.3.1 Digital Certificate Authentication**

The bidder shall authenticate the bid with the agency's Digital Certificate for submitting the bid electronically on e-Procurement platform and the bids that are not authenticated by digital certificate of the bidder, will not be accepted on the e-Procurement platform.

For obtaining Digital Signature Certificate, you may please contact: Andhra Pradesh Technology Services Limited, Vijayawada [www.aps.gov.in/](http://www.aps.gov.in/)

(OR)

You may please contact any Registration Authorities of Certifying Authorities in India. The list of CAs is available in the link provided below.

<https://tender.apecurement.gov.in/DigitalCertificate/signature.html>

#### **1.3.2 Deactivation of Bidders**

Vide Ref GO Ms. No.174 – I&CAD dated 1-9-2008, if any successful bidder fails to submit the original BG towards Performance Security within stipulated time or if any variation is noticed in the uploaded documents, the successful bidder will be suspended from participating in the RFPs on e- Procurement platform for a period of 3 years. The e-Procurement system would deactivate the user ID of such defaulting bidder based on the trigger/recommendation by the RFP Inviting Authority in the system. Besides this, APSFL shall invoke all processes of law including criminal prosecution of such defaulting bidder as an act of extreme deterrence to avoid delays in the RFP process for execution of the development schemes taken up by the government. Other conditions as per RFP document are applicable.

**a. Payment of Transaction Fee**

It is mandatory for all the participant bidders from 1st January 2006 to electronically pay a prescribed non-refundable Transaction fee to M/s. APTS, the service provider through "Payment Gateway Service on E-Procurement platform". The Electronic Payment Gateway accepts all Master and Visa Credit Cards issued by any bank and Direct Debit facility/Net banking to facilitate the transaction. This is in compliance as per G.O.Ms. 13 dated 07.05.2006.

**b. Corpus Fund**

As per GO MS No.4, user departments shall collect 0.04% of ECV (Estimated Commercial Value) with a cap of Rs.10,000/- (Rupees ten thousand only) for all works with ECV up to Rs.50 Crores, and Rs.25,000/- (Rupees twenty-five thousand only) for works with ECV above Rs.50 Crores, from successful bidders on e-Procurement platform before entering into agreement/issue of purchase orders, towards e-procurement fund in favour of Managing Director, APTS. There shall not be any charge towards e-Procurement fund in case of works, goods and services with ECV less than and up to Rs.10 lakhs.

**c. RFP Document**

The bidder is requested to download the RFP document and read all the terms and conditions mentioned in the RFP Document and seek clarification if any from the RFP inviting authority. Any offline bid submission clause in the RFP document could be neglected.

The bidder has to keep track of any changes by viewing the Addendum/Corrigenda issued by the RFP inviting authority from time-to-time in the e-Procurement platform. The Department calling for RFPs shall not be responsible for any claims/issues arising out of this.

**d. Bid Submission Acknowledgement**

The bidder shall complete all the processes and steps required for Bid submission. The system will generate an acknowledgement with a unique bid submission number after completing all the prescribed steps and processes by the bidder. Users may also note that the bids for which an acknowledgement is not generated by the e-procurement system are treated as invalid or not saved in the system. Such invalid bids are not made available to the RFP Inviting Authority for processing the bids. The Government of AP is not responsible for incomplete bid submission by users.

- i. The bidders may contact the Helpdesk support of e-procurement portal (at [www.apecurement.gov.in](http://www.apecurement.gov.in)) for any further information / clarifications on e-procurement, and for all technical support required for bid submission.

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- ii. The bidders need to register on the electronic procurement marketplace of Government of Andhra Pradesh i.e., <http://www.apecurement.gov.in>. On registration in the e-procurement marketplace they will be provided with a user ID and password using which they can submit bids online.
- iii. While registering on the e-procurement market place, the bidders need to scan and upload the required documents as per the RFP requirements on to their profile. The e-procurement marketplace provides an online self-service registration facility to all such Contractors who are already registered with respective participating departments for supply of specified goods and services.
- iv. In addition to the direct payment through any of the e-payment options in the e-procurement portal, the bidder may opt for Demand Draft (DD) towards the bid processing fee and EMD in the form of Bank Guarantee (BG). The bidder shall invariably upload the scanned copies of DD/BG in e-Procurement system and this will be the primary requirement to consider the bid as responsive. The Authority shall carry out the Technical bid evaluation solely based on the uploaded certificates/documents, DD towards EMD in the e-procurement system and open the price bids of the eligible and responsive bidders.

**14 Key Events & Dates**

1.	Name of the Authority	Managing Director Andhra Pradesh State FiberNet Limited
2.	Name of the Assignment	Supply & Delivery of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable (2 <sup>nd</sup> call)
3.	Estimated value of the tender	INR 8,99,34,000/- (Rs. Eight Crore Ninety Nine Lakhs Thirty Four Thousand Only)
4.	RFP Number	APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022
5.	Place of availability of Tender Document (RFPs)	<a href="http://www.apecurement.gov.in">www.apecurement.gov.in</a> <a href="http://apsfl.in/tenders/">http://apsfl.in/tenders/</a>
6.	Place of submission of Bids	<a href="http://www.apecurement.gov.in">www.apecurement.gov.in</a>
7.	Tender Document (RFP)	Request for Proposal Document
8.	Tender Type (Open/Limited/EOI/Auction/Single)	Open
9.	Tender Category (Services/Goods/works)	Products
10.	Type/Form of Contract (Work/Supply/Auction/Service/Buy /Empanelment/Sell)	Supply
11.	Re-bid submission before submission date/ last date of submission allowed by the Bidder (Yes/No)	Yes
12.	Is Offline Submission Allowed (Yes/No)	No
13.	Withdrawal Allowed (Yes/No)	No
14.	Reverse Auction (Yes / No)	Yes
15.	Is Multi Currency Allowed	No (Only Indian Rupees)
16.	Last date and time for submission of Proposal (Proposal Due Date)	<b>06/04/2022 at 03:00 PM</b> The proposal is to be submitted on <a href="http://www.apecurement.gov.in">www.apecurement.gov.in</a> on e-procurement portal.

17.	Date and time of opening of Pre-qualification on e-procurement platform	<p><b>06/04/2022 at 04:00 PM</b></p> <p>Andhra Pradesh State FiberNet Limited NTR Administrative Block, 3rd Floor, Pandit Nehru Bus Station, NH -65, Vijayawada - 520001 Web address: <a href="http://www.apsfl.in">http://www.apsfl.in</a> Email address: <a href="mailto:apsfl@ap.gov.in">apsfl@ap.gov.in</a></p>
18.	Date and time of opening of reverse auction	To be intimated to the qualified bidder of the previous stage
19.	Bid Processing Fee (Non - refundable)	<p><b>Bid Processing Fee (Non-refundable): INR 1,00,000/- (One Lakh Rupees Only, including GST)</b></p> <p>The tender processing fees can be paid in the form of Demand Draft issued by one of the Nationalized / Scheduled Banks in India drawn in favour of 'Andhra Pradesh State FiberNet Limited', payable at Vijayawada or to the following bank account of APSFL.</p> <p>Details of the Bank: Name of the Beneficiary: ANDHRA PRADESH STATE FIBERNET LIMITED Bank Name: Union Bank Bank Account Number: 060611100003785 IFSC code: UBIN0806064 MICR Code: 520026016 Branch Code: 000606 Branch Name: Main Branch, RR Apparao Street, Vijayawada, Andhra Pradesh</p> <p>The scanned copy of original DD/ online payment transaction shall be uploaded in e-procurement platform along with bid documents. Original DD must be submitted in APSFL corporate office, Vijayawada before bid submission due date.</p> <p>Note: It will be in the interest of the bidders to familiarize themselves with the e-Procurement system to ensure smooth preparation and submission of the tender documents.</p>

21.	Bid Security / EMD (Refundable / Convertible)	<p><b>Bid Security / EMD (Refundable / Convertible): INR 22,48,350/- (Twenty Two Lakhs Forty Eight Thousand Three Hundred and Fifty Only)</b></p> <p>EMD can be paid online on e-procurement platform or in the form of Bank Guarantee issued by one of the Nationalized / Scheduled Banks in India drawn in favour of 'Andhra Pradesh State FiberNet Ltd', payable at Vijayawada.</p> <p>Note: e-Procurement portal will deny submission of the bid without submitting the EMD. For further details regarding e payment, please refer to e-Procurement portal at the above-mentioned website. Bid Security / EMD should be valid for a period of 180 (One Hundred and Eighty) days from bid submission Date. The Bid Security / EMD will be refunded to unsuccessful Applicant agencies within 30 (Thirty) days of successful Bidder furnishing the performance security.</p> <p>The EMD (bid security) of the unsuccessful Bidder/s will be discharged / returned as promptly as possible. No interest will be payable by APFSL on the amount of the EMD (Bid Security).</p>
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22.	Performance Security	<p>Performance Security of <b>10%</b> of CAPEX for supply which includes delivery at the location on the total Project cost shall be submitted and valid for 60 days beyond the date of completion (including extension, if any) of supply, delivery of receipt, and acceptance.</p> <p>Performance Security shall be in the form of Bank Guarantee or Auto Renewal Fixed Deposit Renewal (FDR), issued by one of the Nationalized / Scheduled Commercial Banks in India drawn in favour of Andhra Pradesh State FiberNet Limited, payable at Vijayawada.</p> <p>Details of the Bank:  Name of the Beneficiary: ANDHRA PRADESH STATE FIBERNET LIMITED  Bank Name: Union Bank  Bank Account Number: 060611100003785  IFSC code: UBIN0806064  MICR Code: 520026016  Branch Code: 000606  Branch Name: Main Branch, RR Apparao Street, Vijayawada, Andhra Pradesh</p>
23.	For any enquiries and clarifications, please contact:	<p>Andhra Pradesh State FiberNet Limited  NTR Administrative Block, 3rd Floor,  Pandit Nehru Bus Station, Vijayawada – 520001  Web address: <a href="http://www.apsfl.in">http://www.apsfl.in</a>  Email: <a href="mailto:apsfl@ap.gov.in">apsfl@ap.gov.in</a>;</p>
24.	Validity of the Proposal	<p>Bidder proposals shall remain valid for a period of 180 days from the bid submission date.</p>



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25.	Nature of Bid Process	Two stage a) Stage- I: Pre-Qualification Eligibility b) Stage- II: Commercial Bid c) State – III: Reverse Auction
26.	Method of Selection	As per RFP
27.	RFP Tenure	a) Supply of the Material to the respective Locations: T+56 days b) Replacement of the Material: 72 Hours

**Note:**

- 1.) Proposals/Bids submitted without Bid Processing Fee and EMD shall be summarily rejected.

## **2. General Instructions to Bidder**

### **2.1 Earnest Money Deposit (EMD)**

- a. Bidders shall submit an EMD as per the Key Events & Dates along with their Bids.
- b. The EMD amount is interest free and will be refundable to the unsuccessful bidders without any accrued interest on it.
- c. The bid / proposal submitted without EMD, mentioned above, will be summarily rejected.
- d. The EMD may be forfeited:
  - i. If a bidder withdraws its bid during the period of bid validity.
  - ii. If the successful bidder fails to sign the contract and submit Performance Bank Guarantee within the stipulated period.
  - iii. In case, the documents submitted, or the information furnished by the bidder are found to be not genuine/false.
  - iv. In case the bidder does not tender for the work, after submission of Tender fees or EMD.

### **2.2 RFP Amendment**

APSFL may, for any reason, whether at its own initiative or in response to a clarification requested by a prospective Bidder, modify the Bid Document by amendment. All the amendments made in the document would be published in the website [www.apsfl.in](http://www.apsfl.in) and on the e-procurement platform. APSFL shall not be responsible if the Bidders do not get the individual intimates of such amendments. All such amendments shall be binding on all the Bidders. The Bidders are also advised to visit the aforementioned website on regular basis for checking any updates. APSFL also reserves the rights to amend the dates mentioned in this RFP for Bid process.

### **2.3 Cost of Bidding**

The Bidder is responsible for all costs incurred in connection with participation in this process, including, but not limited to, costs incurred in conduct of informative and other diligence activities, participation in meetings/discussions/ presentations, preparation of proposal, in providing any additional information required by APSFL to facilitate the evaluation process, and in negotiating a definitive Service Agreement and all such activities related to the Bid process. This RFP does not commit APSFL to award a Contract or to engage in negotiations. Further, no reimbursable cost may be incurred in anticipation of award of Contract for implementation of Project.

### **2.4 Site Visit**

The bidder may visit and examine sites at a time to be agreed with APSFL, and obtain all information at their own responsibility that may be necessary for preparing the Bid Document. The costs of visiting the site(s) shall be at Bidder's own expense.

## **25 Language**

The proposal and all correspondence and documents shall be written in English. In case of accompanying literature or brochures etc., being in a language other than English, a certified translation should accompany the documents as a part of the RFP. All proposals and accompanying documentation will become the property of APSFL.

## **26 Bid Prices**

- a. The Bidder shall indicate the price in the prescribed format only.
- b. The Bidder shall prepare the Bid based on details provided in the RFP. It must be clearly understood that the Scope of Work is intended to give the Bidder an idea about the order and magnitude of the work and is not in any way exhaustive and guaranteed by APSFL. The Bidder shall carry out all the tasks in accordance with the requirement of the RFP and due diligence and it shall be the responsibility of the Bidder to fully meet all requirements of RFP.
- c. Prices shall be quoted in Indian Rupees (INR), shall be exclusive of Goods and Service Tax (GST).

## **27 Bidder Representative**

All documents of the bid may be signed by a nominated Competent Authority. All Certificates and documents (including any clarifications sought and any subsequent correspondences) received hereby, shall, be signed by the competent Authority.

## **28 Bid Validity**

The proposals shall be valid for a period of 180 days from the date of submission of Bids. On completion of the validity period, unless the Bidder withdraws proposal in writing, it will be deemed to be valid until such time that the Bidder formally (in writing) withdraws proposal. If required, beyond 180 days, the Bidder may be asked to extend the bid validity, on its consent.

## **29 Documents comprising the Bids**

The bids prepared by the Bidder shall comprise of the following documents:

### **2.9.1 Documents to be uploaded as PQ Bid (To be uploaded only in “PQ Bid Folder” in the e-procurement platform)**

All the below mentioned documents have to be uploaded in the “PQ” bid folder of the e-procurement platform. If the following documents are not found in the “PQ” bid folder, the bid shall be considered as non-responsive and may be rejected.

- 2.10.1.1 Annexure A – Application Form
- 2.10.1.2 Annexure B – Profile of Bidder/ Partners
- 2.10.1.3 Annexure C – Declaration of Acceptance of Terms and Conditions in the RFP
- 2.10.1.4 Annexure D – Undertaking on SoW Compliance and Unconditional Acceptance
- 2.10.1.5 Annexure E – Pre-Qualification Compliance Documents
- 2.10.1.6 Annexure F – Financial Turnover and Net worth of the Bidder
- 2.10.1.7 Annexure G – Format for Past Experience of the Bidder
- 2.10.1.8 Annexure H – Declaration regarding Clean Track Record
- 2.10.1.9 Annexure I – Power of Attorney
- 2.10.1.10 Annexure J – Board Resolution
- 2.10.1.11 Annexure K – Document Verification Certificate
- 2.10.1.12 Annexure L – Earnest Money Deposit (EMD) (online payment through e-procurement portal)
- 2.10.1.13 Annexure M – Manufacturer Authorization Form or Self Declaration as OEM
- 2.10.1.14 Copy of DD for Bid processing fees and EMD in the form of BG shall be submitted to APSFL Corporate office, if the bidder doesn't pay on e-procurement platform.

**2.9.2 Documents to be uploaded as Commercial Bid (To be uploaded only in “Commercial Bid Folder” in the e-procurement platform)**

All the below mentioned documents have to be uploaded in the “Commercial” bid folder of the e-procurement platform. If the following documents are not found in the “Commercial” bid folder, the bid shall be considered as non-responsive and may be rejected.

- 2.10.2.1 Annexure N – Commercial Proposal Submission Form
- 2.10.2.2 Annexure O – Commercial Bid Cost Components

**2.10 Modification and Withdrawal**

No proposal may be modified / withdrawn in the interval between the deadline for submission of proposals and the expiration of the validity period specified by the Bidder on the proposal form. In case the Bidder wishes to withdraw the Bid after the date of opening of the bids, the EMD of the Bidder shall be forfeited.

**2.11 Opening of Bids**

The Pre-Qualification Bids will be opened on the e-procurement platform on the date and time as specified in the RFP schedule.

**2.12 Evaluation of Bids**

- a. The Bids of only those Bidders, whose Bid Processing Fee and EMD are in order, only, will be accepted.

- b. Bidders need to fulfill all the Pre-qualification conditions mentioned in the RFP. The technical committee will examine the Bids to determine whether they are complete, whether the Bid format conforms to the RFP requirements, whether documents have been properly signed, and whether the Bids are generally in order.
- c. Bids of Bidders whose Pre-qualification proposal does not meet the set criteria shall be rejected forthwith.

**2.13 Bids Not Considered for Evaluation**

Bids shall be summarily rejected due to incomplete documentation or late receipt.

**2.14 Pre-Qualification**

The pre-qualification evaluation shall be done as mentioned in this RFP.

**2.15 Award Criteria**

The Authority will open the Price Bids of the bidders who have met the conditions as per the Pre-Qualification Criteria in this RFP. This will be further taken up for Reverse Auction as mentioned in RFP) to finalize the L1 bidder.

**2.16 Rectification of Errors**

Bidders are advised to exercise adequate care in quoting the prices. No excuse for corrections in the quoted price will be entertained after the proposals are opened. Errors in proposals will be corrected as per the unit rates quoted.

**2.17 Contacting APSFL**

Any effort by a Bidder to influence the Technical Evaluation and Tender Approval Committee in its decision on Bid evaluation, bid comparison or contract award may result in disqualification of the Bidder's Bid and also forfeiture of Bid security.

**2.18 APSFL's right to vary Scope of Work**

APSFL may at any time, by a written order given to the Bidder, make changes to the Scope of the work.

If any such change causes an increase or decrease in the cost of or the time required for the Bidder's performance of any part of the work under the Agreement, whether changed or not changed by the order, an equitable adjustment shall be made in the Agreement Value or time schedule, or both, and the Agreement shall accordingly be amended. Any claims by the Bidder for adjustment under this Clause must be asserted within one (1) week from date of the Bidder's receipt of APSFL's order for change. The unit rate of each item quoted/accepted by the selected Bidder shall however not change.

## **2.19 APSFL's Right to Accept / Reject**

APSFL reserves the right to accept or reject any proposal, and to annul the bid process and reject all proposals at any time prior to award of work, without thereby incurring any liability to the affected Bidder or Bidders or any obligation to inform the affected Bidder or Bidders of the grounds for APSFL's action.

## **2.20 Signing of Agreement**

The signing of agreement for the project is as follows:

### **2.20.1 Signing of Agreement**

APSFL notifies the successful Bidder that its proposal has been accepted and APSFL shall enter into an Agreement with the successful Bidder as per the Master Service Agreement prescribed in this RFP. The signing of agreement will constitute the formation of the Agreement.

### **2.20.2 Discharge of Bid Security (EMD)**

Upon the successful Bidder's furnishing of Performance Security, APSFL will promptly return the EMD to each unsuccessful Bidder EMD within 30 days. The Bid security (EMD) of successful Bidder will be released, on receipt of the Performance Bank Guarantee.

### **2.20.3 Expenses for the Agreement**

The incidental expenses of execution of Agreement shall be borne by the successful Bidder.

### **2.20.4 Failure to abide by the Agreement**

Failure of the successful Bidder to agree with the Terms & Conditions of the RFP shall constitute sufficient grounds for the annulment of the award, in which event APSFL may forfeit the EMD/ Performance Bank Guarantee. The contract may be awarded to the next lowest bidder, or however deemed appropriate by the Authority.

## **2.21 Performance Security**

- a. The successful Bidder shall have to submit a Performance Security within 15 days from the date of issuance of Letter of Award (LoA). However, a penal interest of 15% per annum shall be charged for the delay beyond 15 days, i.e. from 16<sup>th</sup> day after the date of issue of LoA. In case the Bidder fails to submit the requisite Performance Security even after 30 days from the date of issue of LoA, the contract shall be terminated duly forfeiting EMD and other dues, if any payable against the contract. The failed Bidder shall be debarred from participating in re-tender for that work.
- b. The Performance Security shall be submitted by the successful Bidder after the LoA has been issued, but before signing of the contract agreement. The agreement should normally be signed within 15 days after the issue of LoA and the Performance Security

shall also be submitted within this time limit. This Performance Security shall be initially valid up to the stipulated date of completion plus 60 days beyond that. In case, the time limit for completion of work gets extended, the contractor shall get the validity of Performance Security extended to cover such extended time for completion of work plus 60 days.

- c. The value of Performance Security to be submitted by the Bidder will not change for variation up to 50% (either increase or decrease). In case during the course of execution, value of the contract increases by more than 50% of the original contract value, an additional Performance Security amounting to 5% (five percent) for the excess value over the original contract value shall be deposited by the Bidder.
- d. The Performance Security shall be released after the physical completion of the work based on the 'completion certificate' issued by the competent authority stating that the Bidder has completed the work in all respects satisfactorily. The security deposit shall, however, be released only after the expiry of the defect liability period and after passing the final bill on 'No Claim Certificate' from the contractor.
- e. Whenever the contract is rescinded, the security deposit shall be forfeited and the Performance Security be encashed. The balance work shall be got done independently without risk and cost of the failed Bidder; the failed Bidder shall be debarred from participating in the tender for executing the balance work. If the failed Bidder is a JV or a partnership firm, then every member/ partner of such a firm shall be debarred from participating in the tender for the balance work in his/ her individual capacity or as a partner of any other JV/ partnership firm.
- f. The Bank Guarantee should be from a Nationalized/Scheduled Commercial Bank acceptable to APSFL, in the format prescribed in Annexure P in section of this RFP, payable on demand, for the due performance and fulfillment of the Agreement by the Bidder.
- g. All incidental charges whatsoever such as premium, commission etc., with respect to the Performance Security shall be borne by the Bidder. The Performance Security shall be valid for 60 days post completion of the Payment terms as per RFP. However, no interest shall be payable on Performance Bank Guarantee.

## **2.22 Rejection Criteria**

- a. The proposal of a Bidder is liable to be disqualified in the following cases or in case Bidder fails to meet the bidding requirements as indicated in this RFP:
  - i. Proposal not submitted in accordance with the procedure and formats prescribed in this document.
  - ii. During validity of proposal, or its extended period after last date and time for submission of Bids, if any, the Bidder increases the quoted prices.
  - iii. The Bidder proposing a "Conditional-Proposal".
  - iv. Proposal is received in incomplete form.
  - v. Proposal is not accompanied by all the requisite documents.
  - vi. Information submitted in Qualification proposal is found to be misrepresented, incorrect or false, accidentally, unwittingly or otherwise, at any time during the \_

- processing of the Agreement (no matter at what stage) or during the tenure of Agreement including the extension period if any.
- vii. Bidder tries to influence the proposal evaluation process by unlawful means at any point of time during the Bid process.
  - viii. In case any Bidder submits multiple proposals or if common interests are found in two or more Bidders, the Bids are likely to be disqualified.
  - ix. Bidder fails to deposit the Performance Security prior to signing of the Agreement or fails to enter into an Agreement within 60 days of the date of issuance of LoA or within such extended period, as may be specified by APSFL.
- b. Bidders may specifically note that while evaluating the proposals, if it comes to APSFL's knowledge expressly or implied, that some Bidders may have colluded in any manner whatsoever or otherwise joined to form an alliance resulting in delaying the processing of proposal then the Bidders so involved are liable to be disqualified for this Contract as well as for a further period of three years from participation in any of the RFPs floated by APSFL and their EMD shall be forfeited.
- c. Prevention of Collusion of Vendor: with a view to prevent collusion or the formation into a ring by vendor / Bidder, the following are issued;
- i. Tender Schedules shall be issued till a date prior to the last date of submission of tenders.
  - ii. Once a vendor / Bidder buys a tender schedule he shall not be permitted to return the schedule after buying a tender schedule / document, if a vendor does not tender for the work, his EMD shall be forfeited (Cash or Bank Guarantee or Both).
- d. APSFL will reject a proposal for award if it determines that the Bidder recommended for award, or any of its personnel, or its agents or, Agencies and/or their employees, has, directly or indirectly, engaged in corrupt, fraudulent, collusive, coercive, or obstructive practices in competing for the Contract.

## **2.23 Termination of Contract**

Following clauses shall be applicable, in case of termination of contract:

### **2.23.1 Termination for default**

APSFL may without prejudice to any other remedy for breach of contract, by written notice of default with a notice period of 30 days, sent to the successful bidder, terminate the contract in whole or part

- (i)** If the successful bidder fails to deliver any or all of the goods and services within the time period(s) specified in the Contract or fails to supply the items as per the Delivery Schedule or within any extension thereof granted by APSFL; or
- (ii)** If the successful bidder fails to perform any of the obligation(s) under the contract; or
- (iii)** If the successful bidder, in the judgment of APSFL, has engaged in fraudulent and



corrupt practices in competing for or in executing the Contract.

In the event APSFL terminates the Contract in whole or in part, APSFL may procure, upon terms and in such manner as it deems appropriate, the goods and services similar to those and delivered and the successful bidder shall be liable to APSFL for any additional costs for such similar goods. However, the successful bidder shall continue the performance of the contract to the extent not terminated.

#### **2.23.2 Termination for Insolvency**

APSFL may at any time terminate the Contract by giving written notice with a notice period of 30 days, sent to the successful bidder, if the successful bidder becomes bankrupt or otherwise insolvent. In this event, the termination will be without compensation to the successful bidder, provided that such termination will not prejudice or affect any right of action or remedy that has accrued or will accrue thereafter to APSFL.

#### **2.23.3 Termination for Convenience**

APSFL may, by written notice, with a notice period of 30 days sent to the successful bidder, may terminate the Contract, in completely or in part, at any time for its convenience. The notice of termination shall specify that termination is for APSFL's convenience, the extent to which performance of work under the Contract is terminated and the date upon which such termination becomes effective. On termination, the successful bidder is entitled for compensation to the extent of work done till the date of termination.

#### **2.24 Execution of Work Order**

The successful bidder should nominate and intimate APSFL, a Manager as Single Point of Contact (SPoC), who should be responsible for effective delivery of material at the location mentioned by APSFL, complying with all the terms and conditions. The successful bidder should ensure that the Manager fully familiarizes with the RFP Conditions, Scope of Work and deliverables.

#### **2.25 Inspection/Checking/Testing (Sole Decision of Bid Inviting Authority):**

In order to ensure that goods are supplied strictly as per the specifications contained in the Purchase order / Mentioned in the RFP, all incoming materials need to be inspected. Inspection may be carried out at supplier's work.

Even in case of pre-dispatch inspection is carried out, final inspection has to be done at stores to ensure that right materials have been dispatched and there are no damages during the process of transportation. In order to ensure proper quality checks, Quality Assurance Plan (QAP) shall be deployed for high value materials and critical components. Requirement of Material Analysis Report, Performance Test, IEC Certification and submission of relevant certificates of the component/material inspected, Guarantee / Warrantee certificates. Inspection at suppliers' works may be carried out by APSFL's

Designated Personel / Operations Manager or by hiring the services of third party. Supplier's may also be advised to provide their In-House Inspection report.

All materials/equipment/Supporting accessories to be supplied against this RFP's (Purchase Order / Letter of Award) shall be subject to inspection/Checking/testing by the APSFL's Designated Personel / Operations (In-Line) Manager or if any APSFL's Authorized representative at all stages and Places i.e before, during and after the manufacture. All these tests shall be carried out in the presence of the APSFL's Authorized representative or Designated Personel only. Supplier shall notify APSFL for the Inspection of material/equipment/supporting accessories, within 10 days from the date of issue of LoA / Purchase order in writing.

**2.26 Approval of Sample from APSFL before manufacturing Bulk Supplies:**

If an item is manufactured to the specific requirement of APSFL, it is prudent to ask for the sample for approval before the bulk quantity is manufactured. A Written confirmation regarding acceptance of sample shall be made and sample (s) so approved are kept in receipt section (APSFL's Concern Dept. of the Material) to facilitate inspection/ checking when bulk quantities are received. The Sample handed over to APSFL shall be in compliance to the specifications mentioned.

**2.27 Extra/ new item**

Extra items of work shall not vitiate the contract. The reimbursement for extra items shall be validated by the APSFL/ any agency appointed by APSFL and cleared by the Authority. The Contractor shall be bound to execute extra items of work as directed by the Authority. The rates for extra items shall be worked out based on the unit rates quoted by the Bidder in Price Bid/as per mutually agreed terms and conditions. For new items which are beyond the scope of the BoQ, the APSFL/ any agency appointed by APSFL or any authorized official/ agency shall validate the requirements and necessity of such new/extra items after due diligence, based on site conditions and work contingencies

**2.28 Liquidated Damages (LD)**

- a. Liquidated Damages will be levied as per the penalty and payment schedule subject to a maximum of 5 % of the total value of the contract for non-fulfilment of delivery schedule. Any delay due to the Force Majeure conditions or delay not due to the successful bidder will be excluded from the delivery schedule.
- b. In the event of failure by the successful bidder to fulfil the delivery conditions, Tender Inviting Authority at its discretion may initiate any of the action(s) as given below:
  - i. Extension of time may be permitted to complete the work.
  - ii. Additional resources will be requested for speeding up the work.
  - iii. Liquidated Damages will be levied.
  - iv. Contract with the successful bidder may be terminated as per the Termination

clause.

- v. Any other action as may be deemed fit by Tender Inviting Authority in the best interest of the department.

## **2.29 Force Majeure**

Neither Tender Inviting Authority nor the successful bidder shall be liable to the other for any delay or failure in the performance of their respective obligations except causes or contingencies beyond their reasonable control due to Force Majeure conditions such as:

- a. Any act of God such as lightning, earthquake, landslide, etc. or other events of natural disaster of rare severity. Meteorites or objects falling from aircraft or other aerial devices, travelling at high speeds
- b. Fire or explosion, chemical or radioactive contamination or ionizing radiation
- c. Pandemic or Epidemic or plague. Act of war (whether declared or undeclared), threat of war, invasion, armed conflict or act of foreign enemy, unexpected call up of armed forces, blockade, embargo, revolution, riot, religious strife, bombs or civil commotion, sabotage, and terrorism

## **2.30 Arbitration**

In case of any dispute, the matter will be referred to a Sole Arbitrator to be appointed by APSFL in accordance with the "Arbitration and Conciliation Act 1996" and any amendments thereafter the arbitration shall be held in Andhra Pradesh, India and in English.

## **2.31 Extension of time in Contracts**

Subject to any requirement in the contract as to completion of any portion or portions of the works before completion of the whole, the contractor shall fully and finally complete the whole of the works comprised in the contract (with such modifications as may be directed under conditions of this contract) by the date entered in the contract or extended date in terms of the following clauses.

### **2.32.1 Extension due to modification**

If any modifications have been ordered which in the opinion of APSFL have materially increased the magnitude of the work, then such extension of contracted date of completion may be granted as shall appear to APSFL to be reasonable in the circumstances, provided moreover that the Contractor shall be responsible for requesting such extension of the date may be considered necessary as soon as the clause thereof shall arise and in any case not less than one month before the expiry of the date fixed for completion of the works.

**Note: All General Conditions of Contract (GCC) and Special Conditions of Contract (SCC) as per Supply, Government of Andhra Pradesh are applicable for this RFP.**

**3. Project Locations**

Supply and Delivery of 2F ADSS OFC at the location. Following table depicts district-wise APSFL’s DHQ / Stock Reserve Point;

<b>S.No</b>	<b>District</b>	<b>Name of the APSFL District Head Quarters</b>
1	Ananthapur	Ananthapur DHQ
2	Chittoor	Chittoor DHQ
3	East Godavari	Kakinada DHQ
4	Guntur	Guntur DHQ
5	Kadapa	Kadapa DHQ
6	Krishna	Vijayawada DHQ
7	Kurnool	Kurnool DHQ
8	Nellore	Nellore DHQ
9	Prakasham	Ongole DHQ
10	Srikakulam	Srikakulam DHQ
11	Visakhapatnam	Visakhapatnam DHQ
12	Vizianagaram	Vizianagaram DHQ
13	West Godavari	Eluru DHQ

**Note:**

1. The Designated Address (With Pincode) and Point of Contact at the location would be mentioned during the time of issue of LOA to Successful Bidder by competent authority.

**4. Schedule of Requirement:**

Through this RFP, APSFL intends to select agency for supply and delivery of 2F ADSS Optical Fiber Cable responsible for to meet the requirement of the fiber etc.

S No	Item description	Units	Quantity
1	Supply and Delivery of 2F ADSS Optical Fiber	Kms	13,000

Bill of Quantity (District Wise) is tabulated below:

S No	Name of the District	UOM	Quantity
1	Srikakulam	Kms	1000
2	Vizianagaram	Kms	1000
3	Visakhapatnam	Kms	1000
4	East Godavari	Kms	1000
5	West Godavari	Kms	1000
6	Krishna	Kms	1000
7	Guntur	Kms	1000
8	Prakasham	Kms	1000
9	Nellore	Kms	1000
10	Chittoor	Kms	1000
11	Ananthapur	Kms	1000
12	Kadapa	Kms	1000
13	Kurnool	Kms	1000
<b>Total (Km's of Cable Required)</b>			<b>13,000</b>

- As per Railway Standard General Conditions of Contract 2019 the bidder shall be bound to carry out work at the agreed rates and shall not be entitled to any claim or any compensation whatsoever upto the limit of 50% variation in quantity.
- In addition to above 50% quantity, if there is variation of another 50% increase in quantity, the bidder shall provide the material with a discount of 5% on quoted price.

5. Fiber Specifications

2F ADSS (All – Dielectric Self-Supporting) Optical Fiber Cable

2F ADSS OFC Specifications		
S.No	Description	Specifications
1	Fiber Type	2F Single Mode Uni tube Single Embedded FRP ADSS Optical Fiber Cable (ITU.T - G652D) – Oval Shape
2	No. of Fibers in Tube	2
3	Material	UV Proof HDPE
4	Colour	Black
5	Maximum Cabled Fiber Attenuation db/Km	1310nm: <0.36 & 1550nm: <0.23
6	Loose Tube Diameter	2.0 mm: + / - (0.06 mm)
7	Loose Tube Thickness	0.32 mm: + / - (0.03 mm)
8	Span Length	65 Mtrs
9	Impact Resistance	25Nm
10	Min. Bend Radius	20D
11	Loose Tube	PBT
12	Loose Tube (no)	1
13	Weight of the cable	25 Kg + / - 10%
14	Operating Temperature	30°C to +70° C
15	Individual Length	2000 mtrs
16	Tolerance on individual length	+/- 10%
17	Tolerance on total order qty	+/- 2%

**RFP for Supply & Delivery of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable (2<sup>nd</sup> call)**

18	Percentage of short length permitted	+/-2% of shorth length is permitted						
19	Range of short length	Range between 1000 Mtrs to 1800 Mtrs						
20	Outer Diameter	4.0 x 6.4mm +/-1mm						
21	FRP required	1.4mm+/- 0.1mm						
22	GFR required	As per ITU-T standards						
23	Colours of Fibers	Blue & Orange						
24	Loose Tube Color	Black						
25	Tensile Strength of Cable	500 N						
<b>Note: Test should be carried out as per IEC Standards, change in attenuation should be with in &lt;0.05 db/Km</b>								
<b>The following is the printing text details for 02F ADSS Cable.</b>								
APSFL	Telephone Symbol	Laser Symbol 2F	G-652D	ADSS	OFC	MM-YY	Meter Marking-----M	--- Drum No

**6. Bid Evaluation Criteria and Process**

**6.1 Pre-Qualification Criteria**

The bidder should satisfy the following Pre-qualification criteria to be eligible for further evaluation under this RFP. The bidder should enclose documentary evidence for fulfilling the Eligibility in the Pre-qualification Bid. If a bidder fails to enclose the documentary proof for eligibility, their bid is liable to be rejected.

The following is the Pre-Qualification Criteria:

S. No	Eligibility Criteria	Documents Required
1	<p>The Bidder should have been a manufacturer of optical fiber cable and should be a Sole Proprietorship firm or a company registered in India under the Companies Act, 1956 / 2013 /LLP Act 2008 /Indian Partnership Act 1932, as amended from time to time, and should be in operation for at least the last 10 years as on the date of bid submission.</p>	<p>For Sole Proprietorship firm, following documents are required.</p> <ol style="list-style-type: none"> <li>Copy PAN</li> <li>Proof of address and contact details</li> <li>MAF or Self Declaration Letter as OEM</li> </ol> <p>For other, following documents are required:</p> <ol style="list-style-type: none"> <li>Copy of valid Certificate of Incorporation from Registrar of Companies</li> <li>Copy of Corporate Identification Number (CIN)</li> <li>Copy of GST registration certificate</li> <li>Copy of PAN</li> <li>MAF or Self Declaration Letter as OEM</li> </ol>
2	<p>The cumulative annual turnover of the Bidder in the financial years <b>i.e., FY 2018-19, FY 2019-20 FY 2020-21, FY 2021-22</b>, should be at least <b>INR 13.50 Crs</b></p>	<p>Certificate from the Statutory Auditor of the Company mentioning year-wise annual turnover as per Annexure F And, Copy of audited profit and loss statement highlighting the year-wise turnover, as per CA Certificate</p>
3	<p>Net Worth of the Bidder, for the financial years, <b>i.e FY 2018-19, FY 2019-20 FY 2020-21 and FY 2021-2022</b> should be positive as per the audited financial results.</p>	<p>Certificate from Statutory Auditor clearly stating the Net worth of the Bidder, as mentioned in Annexure – F of the RFP. And, Copy of audited profit and loss statement highlighting the year-wise networth, as per CA Certificate</p>



**RFP for Supply & Delivery of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable (2<sup>nd</sup> call)**

<b>S. No</b>	<b>Eligibility Criteria</b>	<b>Documents Required</b>
4	The Bidder should have supplied a minimum of 13,000 Kms of any type of optical fiber cables during the financial year 2019-20 financial year 2020-21 & financial year 2021- 2022	Copies of relevant purchase orders should be submitted- Annexure G
5	Bidder should not have been blacklisted by any central or state Govt. department or PSU on the date of bid submission	Bidder should submit an undertaking, as mentioned in Annexure H in RFP, that it has not been blacklisted/debarred by any Govt. department or any PSU in India as on bid submission date.
6	All documents in the proposed bid, shall be signed by an authorized signatory, in whose name the Power of Attorney/ Board Resolution, should be duly issued.	For Pvt. Ltd. firms, a Board Resolution, as mentioned in Annexure-J, in RFP to be submitted.  For others, the Power of Attorney, as mentioned in Annexure-I, in RFP to be submitted.
7	Bidder to Share the Document Verification Certificate	Certificate, on INR 100/- non-Judicial Stamp Paper and duly notarized and Stamp, to be enclosed along with the bid documents (as per the format enclosed as Annexure – K in RFP.
8	The Bidder must be certified with ISO-9001:2015, ISO-14001:2015, ISO-45001:2018 and TL-9000 certificates	The bidders must submit valid certificates

9	Technical compliance for the minimum specifications provided in Tender	The bidder shall submit all the technical leaflets/technical literature/product certifications etc. to confirm the technical compliance.  If there is any deviation, the deviation with Justification should be spelt out.
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**NOTE 1:**

- a. Only the bids of those Bidders, who submit the prescribed Bid-processing fee and EMD, shall be considered for evaluation. The bids not accompanied with a valid Bid-processing fee and EMD as part of the proposal shall be summarily rejected.
- b. The Commercial bids of **only** those bidders, who meet the Pre-Qualification criteria, shall be opened.
- c. Bidders are required to provide the aforementioned information as per the formats provided along with the required supporting documents for each of the criteria mentioned above.

**Post Tender Discussions at any cost and at any form will not be entertained.**

Proposals without necessary supporting documents or without meeting the prescribed qualification criteria will be treated as non-responsive and will not be considered for further evaluation.

**6.2 Commercial Evaluation Criteria**

- a. Financial bids submitted of only those bidders, who are qualified as per pre-qualification criteria shall be opened and are eligible for further evaluation.
- b. All the Pre-qualification qualified bidders shall be notified to participate in Commercial Bid opening process.
- c. Bidders quoting unrealistic cost shall be rejected straightaway by APSFL. Any bid found to have unsatisfactory response in the eligibility criteria as mentioned shall be rejected and shall not be considered for further evaluation.
- d. The commercial Bids for the Pre-Qualification qualified bidders shall be reviewed to determine whether the Commercial Bids are substantially responsive. Bids that are not substantially responsive are liable to be disqualified at purchaser's discretion.
- e. Commercial Bids that are not as per the provided format in RFP shall be liable for rejection.
- f. In case of computation error in commercial forms, the Technical/Evaluation Committee's decision in this regard shall be final and binding on all.

### **6.3 Reverse Auction**

APSFL will schedule the reverse auction on the website of eProcurement.

- a. Only the qualified and whose financial bids are complying to the RFP requirements only will be permitted to participate in the reverse auction.
- b. The date and time will be intimated to the qualified bidders.
- c. Reverse auction will be conducted on the total price of the respective schedule, quoted by the bidder for the indicated quantities in the cost sheet.
- d. The amount quoted in the Bid will be considered for overall evaluation to arrive 'L1' Bidder.
- e. The 'opening price' i.e., start price for Reverse Auction will be the L1 price quoted.
- f. The reverse auction will be conducted for the entire schedule. The bidder's screen will have provision for decrement of prices. In the bidder's screen the total price of his bid and the L1 Price at that instance will also be displayed.
- g. For the purpose of Reverse Auction, the minimum bid decrement will be Rs. 1,00,000/- (Rupees One lakh only)
- h. The Bidders can modify the total price of the bid based on the minimum bid decrement or the multiples thereof, to displace a standing lowest bid and become "L1", and this will continue as an iterative process.
- i. The reverse auction shall be conducted for 3 Hours. If any bidder submits a bid in the last 15 minutes of the auction closing time, the auction time will be automatically increased by 15 minutes. All bidders are required to submit their online bids during this period.
- j. After the completion of the online reverse auction, the Closing Price (Final L1 Price) and the successful bidder shall be finalized. The bidder has to submit the breakup of the cost the commercial bid format (Annexure M) within 48 Hours to the e-mail ID: [apsfl@ap.gov.in](mailto:apsfl@ap.gov.in) as mentioned on completion of the reverse auction.
- k. In case the bidder fails to submit the breakup of the cost quoted in the reverse auction, the quote shall stand cancelled and the EMD of the bidder will be forfeited.

### **6.4 Selection Process of Bidder**

Evaluation of bids shall be done on Least Cost/Lowest Cost (L1) criteria as per the quotes submitted in reverse auction

**Note:** Post award of work, APSFL has the right to alter the quantity of allotment to the successful bidder.

## 7. Bid Submission Forms

### 7.1 Pre-Qualification Evaluation Forms

**“All the forms in this section shall be uploaded as part of “PQ” Bid and in the “PQ” bid folder of the eprocurement platform. If the following documents are not found in the “PQ” bid folder, the bid shall be considered as non-responsive and may be rejected. Failure to submit any of the forms in this section shall lead to disqualification of the bidder.”**

**Annexure A - Application Form**

(On Bidder's letterhead)

(Date)

To,

Managing Director,  
Andhra Pradesh State FiberNet Limited  
NTR Administrative Block, 3rd Floor, Pandit Nehru Bus Station,  
NH -65, Vijayawada - 520001

Sub: Supply & Delivery of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable

Ref: APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022

Dear Sir,

With reference to your RFP Document APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022, I/We, having examined all relevant documents and understood their contents, hereby submit our Proposal to Supply and Delivery 2F ADSS (All – Dielectric Self Supporting) Optical Fiber.

- 1) All information provided in the Proposal and in the Appendices is true and correct and all documents accompanying such Proposal are true copies of their respective originals.
- 2) I/We shall make available to the Authority any additional information it may deem necessary or require for supplementing or authenticating the Proposal.
- 3) I/We acknowledge the right of the Authority to reject our Proposal without assigning any reason or otherwise and hereby waive our right to challenge the same on any account whatsoever.
- 4) I/We to the best of our knowledge certify that in the last three years, we or any of our Associates have neither failed to perform on any contract, as evidenced by imposition of a penalty by an arbitral or judicial authority or a judicial pronouncement or arbitration award against the Bidder, nor been expelled from any project or contract by any public authority nor have had any contract terminated by any public authority for breach on our part.

- 5) I/We understand that you may cancel the Selection Process at any time and that you are neither bound to accept any Proposal that you may receive nor to select the selected supplier, without incurring any liability to the Bidders
- 6) I/We to the best of our knowledge certify that in regard to matters other than security and integrity of the country, we or any of our Associates have not been convicted by a Court of Law or indicted or adverse orders passed by a regulatory authority which would cast a doubt on our ability to undertake the Consultancy for the Project or which relates to a grave offence that outrages the moral sense of the community.
- 7) I/We to the best of our knowledge further certify that in regard to matters relating to security and integrity of the country, we have not been charge-sheeted by any agency of the Government or convicted by a Court of Law for any offence committed by us or by any of our Associates.
- 8) I/We hereby irrevocably waive any right or remedy which we may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by the Authority and/ or the Government of India in connection with the selection of Supplier or in connection with the Selection Process itself in respect of the above-mentioned Project.
- 9) I/We agree and understand that the Proposal is subject to the provisions of the RFP document. In no case, shall I/We have any claim or right of whatsoever nature if our Proposal is not opened or rejected.
- 10) I/We agree to keep this offer valid for 180 days from the Proposal Due Date specified in the RFP.
- 11) I/We agree and undertake to abide by all the terms and conditions of the RFP Document. In witness thereof, I/We submit this Proposal under and in accordance with the terms of the RFP Document.

Yours faithfully,

(Signature, name and designation of the authorized signatory)

(Name and seal of the firm)

**Annexure B - Profile of Bidder/ Partners**

(To be submitted on Bidder's Letter Head)

S. No.	Particulars	Details
1	Name of the Company	
2	Year of incorporation	
3	Nature of the Company (Registered Company)	
4	<b>Registered Office Address</b>	
5	Office Telephone Number	
6	Fax Number	
7	<b>Contact Person</b>	
8	Name	
9	Telephone Number	
10	Email Address	
11	<b>Local presence at Andhra Pradesh, if any</b>	
12	Office Address	
13	Office Telephone Number	
14	Fax Number	
15	<b>Registration Details</b>	
16	Permanent Account Number	
17	GST Registration Number	
18	Service Tax Registration Number	
19	Banker's Name, Address and Account Number	
20	No. of Technical Staff employed	

Witness:  
 Signature -----  
 Name -----  
 Address -----  
 Date -----

SUPPLIER:  
 Signature -----  
 Name -----  
 Designation -----  
 Company Seal -----  
 Date -----

**Annexure C – Declaration of Acceptance of Terms and Conditions in the RFP**

(To be submitted on Bidder’s Letter Head)

To,

[Date]

Managing Director  
Andhra Pradesh State FiberNet Limited  
NTR Administrative Block, 3rd Floor, Pandit Nehru Bus Station,  
NH -65, Vijayawada - 520001

Sub: Supply & Delivery of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable.  
Ref: APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022

Sir,

It is to certify that the RFP document APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022 is carefully read & understood and all the sections and clauses are COMPLIED UNCONDITIONALLY AND UNEQUIVOCALLY. There is no deviation from the terms and conditions of the RFP. We also hereby confirm that the solution proposed by us will meet the project requirements.

Yours faithfully,  
(Signature, name and designation of the authorized signatory)  
(Name and seal of the firm)

**Note:** A copy of this form should be returned along with the Bid duly signed

Witness:	Supplier:
Signature -----	Signature -----
Name -----	Name -----
Address -----	Designation -----
	Company Seal -----
Date -----	Date -----



**Annexure D – Undertaking on SoW Compliance and Unconditional Acceptance**

To

Managing Director

Andhra Pradesh State FiberNet Ltd.

3<sup>rd</sup> Floor, NTR Administrative Block, Pandit Nehru Bus Station, NH-65,

Vijayawada – 520001, Andhra Pradesh,

India.

Subject: Undertaking on SoW Compliance and Unconditional Acceptance with reference to  
RFP No. APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022

We, M/s \_\_\_\_\_, based at \_\_\_\_\_ hereby confirm our compliance to the requirements outlined in Section 4 - Scope of Work (SoW) of the above referenced RFP. By way of this compliance undertaking, we confirm that we have adequate capability and experience to perform the services outlined in the SoW, as per the requirements defined in the RFP.

We confirm our unconditional acceptance of full responsibility of providing services in accordance with the Terms and Conditions and Scope of work of this RFP.

For M/s \_\_\_\_\_

Authorized Signatory (duly signed and stamped)

Name

Designation

**Annexure E – Pre-Qualification Compliance Documents**

The bidder should attach following checklist for compliance with important criterion along with the bid to be submitted:

S. No.	Item	Complied (Yes/ No)	Remarks
1.	Bid Processing Fee		
2.	EMD		
3.	Application Form		
4.	All pages of bid are numbered, signed by authorized signatory and bids are sealed properly		
5.	Proof of authorized signatory (Power of Attorney/ Board Resolution)		
6.	Profile of the Bidder		
7.	Financial Turnover and Net worth of the Bidder		
8.	The Bidder should have supplied a minimum of 13,000 Kms of any type of optical fiber cables during the financial year 2019-20 financial year 2020-21 & financial year 2021- 2022		
9.	Self-Declaration Certificate (Certificate to be enclosed in the bid duly signed by the authorized signatory on its letterhead) regarding blacklisting by any central or state Govt. department or PSU on the date of bid submission.		
10.	Undertaking for Unconditional Acceptance of Terms and Conditions of the RFP		
11.	ISO Certificates		
12.	Document Verification Certificate		
13.	Technical Compliance sheet		
14.	MAF or Self declaration as OEM		

**Annexure F – Financial Turnover and Net worth of the Bidder**  
(To be submitted by Bidder)

**Annual Turnover of the Bidder**

Criteria	Sub Criteria	FY	Total Financials
Financial Capability	Turnover from business activities	FY 2018-19	
		FY 2019-20	
		FY 2020-21	
		FY 2021-22	
Net worth	Measured as paid-up capital plus free reserves	FY 2018-19	
		FY 2019-20	
		FY 2020-21	
		FY 2021-22	

Documentary Proof Required:

- Statutory Auditor / CA Certificate clearly specifying the turnover for the specified years.
- Audited P&L and Balance Sheets highlighting the turnover and network as per CA Certification.

**Annexure G – Format for Past Experience of the Bidder**

Please provide citations as per the Qualification / Technical criteria in the format provided below. The relevant documentary proofs need to be attached.

<b>Project Title</b> <b>(Attach separate sheet for each Project)</b>			
<b>Name of Client</b>		<b>Address</b>	
<b>Type of Client</b> <b>(Govt./PSU/Others)</b>		<b>Order Value of the Project (in Crores)</b>	
<b>Duration of the Assignment</b>		<b>Start Date (month/year):</b>	
		<b>End Date (month/year):</b>	
<b>Referrals (Client side):</b> <b>Provide one referral only</b>	<b>Name</b>		
	<b>Designation</b>		
	<b>Contact Number</b>		
	<b>E mail Id</b>		
<b>Brief Description of the Project</b>			

**Documentary Proof Required:**

- Copy of Work orders

**Annexure H – Declaration regarding Clean Track Record**

To, [Date]  
Managing Director  
Andhra Pradesh State FiberNet Limited  
NTR Administrative Block, 3rd Floor, Pandit Nehru Bus Station,  
NH -65, Vijayawada – 520001

Sub: Supply & Delivery of 2F (All – Dielectrical Self Supporting) ADSS Optical Fiber Cable.

Ref: APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022

Sir,

I/We hereby declare that my company has not been debarred / black listed as on Bid submission date by any State Government, Central Government, Central & State Govt. Undertakings / Organizations and by any other Quasi Government bodies / Organizations, and any other major Enterprise / Organizations in India for non-satisfactory past performance, corrupt, fraudulent or any other unethical business practices.

Yours faithfully,

(Signature, name and designation of the authorized signatory)  
(Name and seal of the firm)

**Note:**

- **Submission of this Annexure is mandatory along with the bid. Failure to submit this Annexure may lead to disqualification.**

**Annexure I – Power of Attorney**

**Sample form of Power of Attorney for signing the Application & Bid**

(On INR 100.00 Non judicial Stamp Paper and duly notarized and Stamp)

KNOW ALL MEN BY THESE PRESENTS,

We \_\_\_\_\_ (name of the firm and address of the registered office) do hereby irrevocably constitute, nominate, appoint and authorize Mr. / Ms. (name), \_\_\_\_\_ son/daughter/wife of and presently residing at \_\_\_\_\_, who is presently employed with us and holding the position of \_\_\_\_\_, as our true and lawful attorney (hereinafter referred to as the “Attorney”) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our application for qualification and submission of our bid in connection with RFP APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022 for “Supply of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable” released by “Andhra Pradesh State FiberNet Limited” including but not limited to signing and submission of all applications, bids and other documents and writings, participate in pre-applications and other conferences and providing information/ responses to the APSFL, representing us in all matters before the APSFL, signing and execution of all contracts including the Agreement and undertakings consequent to acceptance of our bid, and generally dealing with the APSFL in all matters in connection with or relating to or arising out of our bid for the said Project and/or upon award thereof to us and/or till the entering into of the Agreement with the APSFL.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

The power of attorney shall be effective from \_\_\_\_\_ and will continue to be valid binding and unforgettable till the attorney Mr./Ms. \_\_\_\_\_ ceases to be in the employment of the company unless otherwise withdrawn earlier by the company. This power of attorney will supersede any power of attorney issued earlier prior to the date of execution. In case this Power of Attorney is withdrawn for any reasons, APSFL shall be pre intimated.

IN WITNESS WHEREOFF for and on behalf of M/s \_\_\_\_\_ Mr./Ms. \_\_\_\_\_ Managing director of the company has set his hands with company seal on the day of \_\_\_\_\_ Month of \_\_\_\_\_ year \_\_\_\_\_ and at \_\_\_\_\_.

For \_\_\_\_\_ (Authorised Signatory of the company)  
(Signature, Name, Designation, Address and emblem of the office seal)

**RFP for Supply & Delivery of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable (2<sup>nd</sup> call)**

1.

2.

Accepted (Authorised Signatory of the company)  
(Signature in Duplicate, Name, Title and Address of the Attorney)

Witnesses:

1. (Notarized)
- 2.

Notes:

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.
- Wherever required, the Bidder should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favor of the person executing this Power of Attorney for the delegation of power here-under on behalf of the Bidder.
- In case the Application is signed by an authorized signatory / Partner, a certified copy in the regard should be enclosed in lieu of the Power of Attorney.
- **Submission of this Annexure is mandatory along with the bid. Failure to submit this Annexure may lead to disqualification.**

**Annexure J – Board Resolution**

**Board Resolution (Suggested format)**

**(To be printed on organization letter head)**

CERTIFIED TRUE COPY OF THE RESOLUTION PASSED AT THE MEETING OF THE BOARD OF DIRECTORS of (Company Name) HELD ON (Date) ..... AT (Address)

.....

RESOLVED THAT the company has decided to authorize, Mr. / Ms. .... to sign and submit all the necessary applications, annexure, and other documents to be submitted by the company in connection with RFP APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022 for "Supply & Delivery of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable". The acts done and documents shall be binding on the company, until the same is withdrawn by giving written notice thereof.

Specimen Signatures of Authorised Signatory:

(Signature)

RESOLVED FURTHER THAT, a copy of the above resolution duly certified as true by designated director/ authorised signatory of the company be furnished to APSFL as may be required from time to time in connection with the above matter.

For the Organization,

(Seal & Signature)

Name:

Designation:

**Note:**

- **Submission of this Annexure is mandatory along with the bid. Failure to submit this Annexure may lead to disqualification.**



**Annexure K – Document Verification Certificate**

**FORMAT FOR CERTIFICATE TO BE SUBMITTED / UPLOADED BY TENDERER ALONGWITH THE TENDER DOCUMENTS**

**(On INR 100.00 Non judicial Stamp Paper and duly notarized and stamped)**

I \_\_\_\_\_(Name and designation)\*\* appointed as the attorney/ authorized signatory of the tenderer (including its constituents), M/s\_\_\_\_\_ (hereinafter called the tenderer) for the purpose of RFP for Supply & Delivery of 2F ADSS Optical Fiber Cable” as per the tender No. APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022 of APSFL, do hereby solemnly affirm and state on the behalf of the tenderer including its constituents as under:

1. I/We the tenderer(s) am/are signing this document after carefully reading the contents.
2. I/We the tenderer(s) also accept all the conditions of the tender and have signed all the pages in confirmation thereof.
3. I/We hereby declare that I/we have downloaded the tender documents from APSFL website <http://apsfl.in/tenders/> or AP procurement website [www.apecurement.gov.in](http://www.apecurement.gov.in). I/we have verified the content of the document from the website and there is no addition, no deletion or no alteration to the content of the tender document. In case of any discrepancy noticed at any stage i.e. evaluation of tenders, execution of work or final payment of the contract, the master copy available with the APSFL shall be final and binding upon me/us.
4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
5. I/We also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and same shall be binding upon me/us.
6. I/We declare that the information and documents submitted along with the tender by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.
7. I/We understand that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of tenders, it shall lead to forfeiture of the tender EMD besides banning of business for a period of up to five year. Further, I/we (*insert name of the tenderer*) \*\* \_\_\_\_\_ and all my/our constituents understand that my/our offer shall be summarily rejected.
8. I/We also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to

**RFP for Supply & Delivery of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable (2<sup>nd</sup> call)**

termination of the contract, along with forfeiture of EMD and Performance guarantee besides any other action provided in the contract including banning of business for a period of up to five year.

SEAL AND SIGNATURE OF THE TENDERER

Place:

Dated:

**Note:**

- **Submission of this Annexure is mandatory along with the bid. Failure to submit this Annexure may lead to disqualification.**

**Annexure L – Earnest Money Deposit (EMD) Format**

**(To be executed in Rs.100/- Stamp Paper)**

To,  
The Managing Director,  
Andhra Pradesh State FiberNet Limited,  
3rd Floor, NTR Administrative Block,  
Pandit Nehru Bus Station,  
NH – 65, Vijayawada – 520013

Bank Guarantee No:  
Amount of Guarantee:  
Guarantee covers from:  
Last date for lodgement of claim:

This Guarantee executed by \_\_\_\_\_(Banker's Name & Address) having our Head Office at \_\_\_\_\_(address) (hereinafter referred to as “Bank”) in favour of Andhra Pradesh State FiberNet Limited NTR Administrative Block, 3rd Floor, Pandit Nehru Bus Station, NH -65, Vijayawada – 520013 India (hereinafter referred to as “Beneficiary”) for an amount not exceeding Rs. \_\_\_\_\_/- (Rupees \_\_\_\_\_ Only) as per the request of M/s. \_\_\_\_\_ having its office address at \_\_\_\_\_(hereinafter referred to as “Bidder”) against RFP reference no APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022 of M/s. Andhra Pradesh State FiberNet Limited (APSFL). This guarantee is issued subject to the condition that the liability of the Bank under this guarantee is limited to a maximum of Rs. \_\_\_\_\_/- (Rupees \_\_\_\_\_ Only) and the guarantee shall remain in full force up to \_\_\_\_\_ (date) and cannot be invoked otherwise by a written demand or claim by the beneficiary under the Guarantee served on the Bank before \_\_\_\_\_ (date).

ANDWHEREAS it has been stipulated by you in the said ORDER that the Supplier shall furnish you with a Bank Guarantee by a Scheduled/Nationalized Bank for the sum specified therein as EMD towards bid submission.

ANDWHEREAS we have agreed to give the Bidder a Guarantee.

THEREFORE, we (Bankers address), hereby affirm that we are Guarantors and responsible to you on behalf of the Bidder for Rs. \_\_\_\_\_/- (Rupees \_\_\_\_\_ Only) and we undertake to pay you, upon your first written demand without any demur, cavil or argument, any sum or sums within the limit of Rs. \_\_\_\_\_/- (Rupees \_\_\_\_\_ Only) as aforesaid, without your needing to prove or show grounds or reasons for your demand or the sum specified therein. We will pay the guaranteed amount notwithstanding any objection or dispute whatsoever raised by the Bidder.

This Guarantee is valid until \_\_\_\_\_.

Place:

Date:

Signature and seal of Guarantors (Bank)

**Annexure M – Manufacturer Authorization Form**

(To be submitted in Manufacturer’s letterhead)

To  
The Managing Director,  
Andhra Pradesh State FiberNet  
Limited, 3rd Floor, NTR  
Administrative Block,  
Pandit Nehru Bus Station, NH – 65, Vijayawada – 520013

Sir,

We hereby authorize M/s \_\_\_\_\_ to undertake to submit a Bid, and subsequently negotiate & sign the contract with APSFL for the TenderNo: \_\_\_\_\_ for product manufactured by us. We hereby extend our full warranty for the goods offered for supply by the above firm against this tender.

We also undertake to provide timely supplies as per terms of tender and as agreed mutually and also to provide a trouble free and continuous support either directly or through our authorized distributors/dealers under our supervision during the said support period.

(Signature of authorized Personnel)

**Note:** Competent authority of the Manufacturer should issue the letter of authority individually for each bidder separately.

**Commercial Forms**

**Annexure N – Commercial Proposal Submission Form**

Dated: .....

To

.....  
.....  
.....  
.....  
.....  
.....

Sir/ Madam,

**Subject: “Supply & Delivery of 2F ADSS (All -Dielectric Self Supporting) Optical Fiber Cable.”**

**Reference: APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022**

We, the undersigned SUPPLIER, having read and examined in detail all the RFP in respect of “Supply & Delivery of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable” do hereby propose to provide services as specified in the RFP number **APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022.**

**1. PRICE AND VALIDITY**

- a. All the prices mentioned in our Bid are in accordance with the terms & conditions as specified in the RFP. The validity of bid is 180 days from the date of opening of the RFP.
- b. We are an Indian Firm and do hereby confirm that our prices exclude all taxes. However, all the taxes are quoted separately under relevant sections and shall be applicable as per actuals.

- 2. We have studied the laws relating to Indian Income Tax Department and hereby declare that all income tax, surcharge on Income Tax, Professional and any other Corporate Tax, withholding tax as applicable under the law, shall be paid by us.

**3. EARNEST MONEY DEPOSIT (EMD)**

We have enclosed an EMD for a sum of **Rs. 22,48,350/- (In Words – Rupees Twenty Two Lakhs Forty Eight Thousand Three Hundred and Fifty Only)**. This EMD is liable to be forfeited in accordance with the provisions of the **Section II - General Instructions to Bidders.**

**4. TENDER PRICING**

We further confirm that the prices stated in our bid are in accordance with your Instruction to Bidders included in RFP.

**5. QUALIFYING DATA**

We confirm having submitted the information as required by you in your Instruction to Bidders. In case you require any other further information/documentary proof in this regard before evaluation of our Bid, we agree to furnish the same in time to your satisfaction.

**6. BID PRICE**

We declare that our Bid Price is for the entire scope of the work as specified in Scope of Work. These prices are indicated in Bid Submission Formats attached with our Financial Bid as part of the Bid Response.

**7. CONTRACT PERFORMANCE GUARANTEE BOND**

We hereby declare that in case the Contract is awarded to us, we shall submit the Bank Guarantee for Contract performance in the prescribed format given in RFP.

We hereby declare that our Bid is made in good faith, without collusion or fraud and the information contained in the Bid is true and correct to the best of our knowledge and belief. We understand that our Bid is binding on us and that you are not bound to accept a Bid you receive.

We confirm that no deviations are attached here with this financial offer.

Thanking you,

Yours faithfully,

(Signature of the SUPPLIER)  
Printed Name  
Designation Seal.

Date:

Place:

Business Address:

Witness:

Signature -----

Name -----

Address -----

Date -----

Supplier:

Signature -----

Name -----

Designation -----

Company Seal -----

Date -----

**Annexure O – Commercial Bid Cost Components**

**Price Bid for Supply of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable.**

S.NO	Item Description	UOM	Quantity	Unit Price In Rs.	Total Price In Rs.
1	Supply and Delivery of 2F ADSS Optical Fiber Cable	Kms	13,000		
<b>Total</b>					
<b>Total (in Words)</b>					

*\*Exclusive of Taxes*

**Note:**

- a. Prices in Financial Bid should be quoted in the provided format.
- b. All prices should be quoted in Indian Rupees and indicated in both figures and words.
- c. In case there is discrepancy between words and figures, the amount in words shall prevail.
- d. APSFL reserves the right to reject the bid, which are not submitted in the prescribed format.
- e. Quantity Indicated above might Increase / Decrease based on the requirement and actuals.
- f. For additional procurement if any, the prices quoted for the mentioned items would be considered as discovered prices valid for the One-year period.
- g. The Bidder offering the Lowest Grand Total Cost (Exclusive of Taxes) will be considered for award of contract.

**Instructions to fill the Financial Bid:**

- a. Bidder should provide all prices as per the prescribed format under this Annexure. Bidder should not leave any field blank.
- b. All the prices are to be entered in Indian Rupees ONLY (%age values are not allowed).
- c. All the prices quoted in the Financial Bids shall be exclusive of applicable taxes and levies.
- d. APSFL reserves the right to ask the Bidder to submit proof of payment against any of the taxes, duties, levies indicated.
- e. For the purpose of evaluation of Financial Bids the APSFL shall make appropriate assumptions to arrive at a common bid price for all the Bidders. This however shall have no co-relation with the Contract value or actual payment to be made to the Bidder.
- f. The soft copy of the financial bid should be uploaded online. The financial bid formats shall be provided in company's letter of the lead bidder duly signed and stamped.

## 7.2 Other Forms and Formats

### Annexure P – Performance Bank Guarantee Format

(To be submitted by the successful bidder on Rs.100/- stamp paper)

In consideration of APSFL (“Authority”), having agreed to accept from \_\_\_\_\_ “successful bidder”, a Performance Bank Guarantee as maybe modified from time to time wherever necessary under the terms and conditions of the Agreement entered into by the said successful bidder in respect of work for supply & delivery of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable, RFP No. APSFL/Spares Requirement/2F/342/25/2022, Dated: 26/03/2022 under APSFL for the due fulfilment of the terms and conditions of the said Agreement under APSFL, on production of a Bank Guarantee for Rs. (Rupees \_\_\_\_\_ only), we \_\_\_\_\_ “Bank” \_\_\_\_\_ branch, hereby undertake the guarantee to pay immediately to APSFL, on demand in writing by APSFL, an amount of Rs. \_\_\_\_\_ (Rupees \_\_\_\_\_) without any reservation and recourse against any loss or damage caused to or suffered by APSFL by reason of any breach by the successful bidder of any of the terms and conditions of the said agreement under the said Authority. We \_\_\_\_\_ Bank, further agree that the guarantee hereby contained shall remain in full force and effect during the period that will be taken for the performance of the said Agreement under the APSFL and that it shall be in enforcement until all the dues of APSFL under or by virtue of the said Agreement under the APSFL have been fully paid and their claims satisfied or discharged or until the said Authority certifies that the terms and conditions of the said Agreement under the APSFL have been fully and properly carried out by the successful bidder and accordingly discharges the guarantee subject. This bank guarantee is valid until \_\_\_\_\_ (date) and APSFL shall have no rights under this guarantee after \_\_\_\_\_ (date).

We \_\_\_\_\_ Bank, lastly undertake not to revoke this guarantee during its currency except with the previous consent of the APSFL in writing.

Dated \_\_\_\_\_ day of \_\_\_\_\_ 2021.

Place:

Date: Signature and seal of Guarantors (Bank)



**Annexure P – Draft Contract Format**

THIS AGREEMENT made the \_\_\_\_\_ day of \_\_\_\_\_ 20XX

BETWEEN

The **APSFL** (hereinafter referred to as “the Purchaser”) which expression shall unless repugnant to the context or meaning thereof mean and be deemed to include its authorized agents, representatives and permitted assigns of the First Part.

AND

The Party \_\_\_\_\_ (hereinafter referred to as “the SUPPLIER”) which expression shall unless repugnant to the context or meaning thereof mean and be deemed to include their successors and permitted assigns having its registered office at \_\_\_\_\_ of the Second Part.

WHEREAS

The Purchaser had invited Bids vide their Tender \_\_\_\_\_ (hereinafter referred to as “RFP”) for “Supply & Delivery of 2F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable”.

- (a) The SUPPLIER had submitted its proposal dated \_\_\_\_\_ (hereinafter referred to as the ‘Bid’) for the provision of such services in accordance with its proposal as set out in its Bid and in accordance with the terms & conditions of the RFP and this Contract.
- (b) The Purchaser has agreed to select the SUPPLIER for the provision of such services and the SUPPLIER has agreed to provide services as are represented in the RFP, including the terms & conditions of this Contract, the Schedules and Annexure attached hereto and in accordance with the terms & conditions of the RFP and in terms of the discussions, negotiations and clarifications in relation to the implementation of the scope of work
- (c) In consideration of the foregoing and the mutual covenants and promises contained herein and other good and valuable consideration the receipt and adequacy of which is hereby acknowledged, the parties intending to be bound legally.

**NOW THIS AGREEMENT WITNESSETH AS FOLLOWS:**

- (d) In this Agreement, words and expressions shall have the same meanings as are respectively assigned to them in the General Conditions of the Contract referred to.
- (e) The following documents shall be deemed to form and be read and construed as part of this Agreement viz:
  - i. the Scope of Work
  - ii. the General Conditions of the Contract
  - iii. Copy of RFP, financial proposal as submitted by the SUPPLIER and as amended pursuant to the post bid negotiations
  - iv. Format of bank guarantee for Performance Security.
  - v. the Service Level Agreement (SLA)
  - vi. the Purchaser's Notification of Award.
- (f) In consideration of the payments to be made by the Purchaser to the SUPPLIER as hereinafter mentioned, the SUPPLIER hereby covenants with the Purchaser to provide the Services and to remedy defects therein in conformity in all respects with the provisions of the Contract.
- (g) The Purchaser hereby covenants to pay the SUPPLIER in consideration of the provision of the Services and the remedying of defects therein, the Contract Price or such other sum as may become payable under the provisions of the Contract at the times and in the manner prescribed by the Contract.

IN WITNESS whereof the parties hereto have caused this Agreement to be executed in accordance with their respective laws the day and year first above written

Signed, Sealed and Delivered by the said \_\_\_\_\_ (For the Purchaser in the presence of: \_\_\_\_\_ (WITNESS)

Signed, Sealed and Delivered by the said \_\_\_\_\_ (For the Bidder) in the presence of: \_\_\_\_\_ (WITNESS)

## 8. Penalties and Payment Schedule

### 8.1 Service Level Agreements

Service Level Agreement (SLA) shall become the part of contract between APSFL and the successful bidder. SLA defines the terms of the successful bidder's responsibility in ensuring the timely delivery of the deliverables and the correctness of the same based on the agreed Performance Indicators.

The successful bidder has to comply with service level requirements to ensure adherence to project timelines, quality and availability of services, throughout the period of this contract i.e., during Supply of the material

### 8.2 Project Milestone

Milestone	Activity Description	Timelines
	Signing of Contract	T
Milestone – 1	Supply and Delivery of <b>1000Kms</b> of 2F ADSS OFC at the designated location of APSFL	T + 7 Days
Milestone – 2	Supply and Delivery of <b>1000Kms</b> of 2F ADSS OFC at the designated location of APSFL	T + 14 Days
Milestone – 3	Supply and Delivery of <b>1000Kms</b> of 2F ADSS OFC at the designated location of APSFL	T + 21 Days
Milestone – 4	Supply and Delivery of <b>2000Kms</b> of 2F ADSS OFC at the designated location of APSFL	T + 28 Days
Milestone – 5	Supply and Delivery of <b>2000Kms</b> of 2F ADSS OFC at the designated location of APSFL	T + 35 Days
Milestone – 6	Supply and Delivery of <b>2000Kms</b> of 2F ADSS OFC at the designated location of APSFL	T + 42 Days
Milestone – 7	Supply and Delivery of <b>2000Kms</b> of 2F ADSS OFC at the designated location of APSFL	T + 49 Days
Milestone – 8	Supply and Delivery of <b>2000Kms</b> of 2F ADSS OFC at the designated location of APSFL	T + 56 Days

### 8.3 Payment Terms

1. 80% payment of work order value shall be made only after successful Supply and Delivery of Material at location upon acceptance certificate on the material delivered from authorized APSFL Representative against respective milestones.
2. 20% payment of Purchase order value shall be made on completion of warranty period against respective milestone.

**Note:**

- a. All payments shall be released after certification of delivery, installation and acceptance test as per the Deliverables listed in this RFP, by APSFL or its Nominated Representative / Authority.
- b. All payments shall be made in Indian rupees only (INR).
- c. Payment shall be released against the invoices raised by supplier on providing all relevant documents timely, including reports duly signed and approved by APSFL / APSFL authorized agency / or its nominated representative and are complete in all respect and subsequent approval.
- d. Payment shall be subject to deductions of any amount for which the supplier is liable under the RFP conditions. Further, all payments shall be made subject to deduction of applicable taxes and other Government levies like TDS (Tax Deduction at Source) and etc., as per the current Income-Tax Act.
- e. All payments shall be released only after deducting the all-SLA Penalties as applicable.

### 8.4 Penalty

The following penalties shall be imposed on the supplier if the supplier does not adhere to the timelines as mentioned in the RFP.

S. N	Description	Penalties
1.	Delay in supply and delivery of materials as per Milestone (M1)	10% of the cost of undelivered material as per M1 for delay beyond the milestone timelines
2.	Delay in supply and delivery of materials as per Milestone (M2)	10% of the cost of undelivered material as per M1 & M2 for delay beyond the milestone timelines
3.	Delay in supply and delivery of materials as per Milestone (M3)	10% of the cost of undelivered material as per M1,M2 &M3 for delay beyond the milestone timelines
4.	Delay in supply and delivery of materials as per Milestone (M4)	10% of the cost of undelivered material as per M1, M2,M3 & M4 for delay beyond the milestone timelines

5.	Delay in supply and delivery of materials as per Milestone (M5)	10% of the cost of undelivered material as per M1, M2, M3, M4 & M5 for delay beyond the milestone timelines
6.	Delay in supply and delivery of materials as per Milestone (M6)	10% of the cost of undelivered material as per M1, M2, M3, M4, M5 & M6 for delay beyond the milestone timelines
7.	Delay in supply and delivery of materials as per Milestone (M7)	10% of the cost of undelivered material as per M1, M2, M3, M4, M5, M6 & M7 for delay beyond the milestone timelines
8.	Delay in supply and delivery of materials as per Milestone (M8)	10% of the cost of undelivered material as per M1, M2, M3, M4, M5, M6, M7 & M8 for delay beyond the milestone timelines

### **8.5 Conditions for No Penalties**

Penalties shall not be levied on the Bidder in the following cases:

- a. There is a force majeure event effecting the SLA, which is beyond the control of the successful bidder. Force Majeure events shall be considered in line with the clause duly mentioned in the RFP
- b. The non-compliance to the SLA has been due to reasons beyond the control of the successful bidder

### **8.6 Deliverables**

- a. The Payment shall be released only after the submission of original invoice, signed delivery challan, drum test reports and certification from Authority.
- b. Delivery of Goods and Services shall be made by the selected vendor strictly in accordance with the specifications of the tender document or in case of deviations, the specifications approved and accepted by APSFL. Corresponding documentation shall be submitted to APSFL along with delivery.

Selected Bidder must deliver/Submit

- The Warranty Certificate / Card from the Manufacturer to APSFL.
- The reports / data sheet of Optical Fiber Cable.

Note: Delivery to the designated locations of APSFL is responsibility of the selected bidder.

### **8.7 Third Party Claims**

The selected bidder shall indemnify APSFL against all third-party claims of infringement of patent, trademark or industrial design rights arising from use of the Goods or any part thereof in India.

### **8.8 Inspection & Test**

APSFL and/or its representative reserve the right of inspection and testing of the goods after delivery at the location, or at any time during the period of the contract.

APSFL reserves the right to inspect, test and, wherever necessary, reject the Goods after the Good's arrival at location. This shall in no way be limited or waived by reason of the Goods having previously been inspected, tested and passed by APSFL or its representative prior to the Goods shipment.

### **8.9 Service Levels & Warranty**

The selected vendor (s) has to provide onsite warranty for all the equipment supplied through this TENDER for a period of one (1) year from the date of commissioning.

The Fiber to be supplied at the location to be in compliance with the specifications.

**\*\*\*End of Document\*\***