

Corrigendum-1, Dt: 07.03.2024

Empanelment of Cable Operators for Providing services through APSFL Network

Ref. No- APSFL/General/01/2024, Dated: 28.02.2024

S.No	Queries/Concerns	Response/Clarification																								
1	Kindly allow in the Bid Security / EMD (Refundable) and Performance Bank Guarantee Payments Through a Demand Draft Issued by one of the Nationalized / Scheduled Banks as an alternative second Option with Bank Guarantee as mentioned in this bid.	The Bid Security/EMD and Performance Bank Guarantee, in form of Bank Guarantee or Demand Draft issued by one of the Nationalized / Scheduled Banks in India drawn in favor of 'Andhra Pradesh State FiberNet Limited', payable at Vijayawada, is acceptable.																								
2	Kindly Increase the APSFL Stakeholder Score from 10 to 20 points in Technical Score as mentioned in this bid as the APSFL Operators are the Only FTTH Operators who can Provide APSFL network Services Fastly and Massively in Andhra Pradesh for the past 8 years.	<p>The revised scheme of scoring is as follows:</p> <p>Bidder with Maximum 'TECHNICAL SCORE' for the respective Cluster Areas shall be awarded. The Technical score shall be computed as below:</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <thead> <tr> <th colspan="2">Financial Score</th> <th colspan="2">Experience Score</th> </tr> <tr> <th>Net worth as on bid submission date (in Rs.)</th> <th>Score</th> <th>Number of connections as on the date of submission of bid</th> <th>Score</th> </tr> </thead> <tbody> <tr> <td>=Positive Net Worth</td> <td align="center">25</td> <td>=250</td> <td align="center">25</td> </tr> <tr> <td>>1,00,000 to 2,50,000</td> <td align="center">30</td> <td>>251 to 300</td> <td align="center">30</td> </tr> <tr> <td>>2,50,001 to 5,00,000</td> <td align="center">35</td> <td>>301 to 350</td> <td align="center">35</td> </tr> <tr> <td>>5,00,001 to 7,50,000</td> <td align="center">40</td> <td>>351 to 400</td> <td align="center">40</td> </tr> </tbody> </table> <p>Stakeholder Score: 20 (given for all existing APSFL MSO/LMOs with active CAFs, considering their existing association and experience on APSFL Network.)</p> <p>'TECHNICAL SCORE' = Financial Score + Experience Score + Stakeholder Score</p>	Financial Score		Experience Score		Net worth as on bid submission date (in Rs.)	Score	Number of connections as on the date of submission of bid	Score	=Positive Net Worth	25	=250	25	>1,00,000 to 2,50,000	30	>251 to 300	30	>2,50,001 to 5,00,000	35	>301 to 350	35	>5,00,001 to 7,50,000	40	>351 to 400	40
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3	Kindly give Rs 100/- rupees Incentive to every new Connection to encourage Mandal Cluster Operators to work hard to push a large number of APSFL connectivity to develop Internet Density top level in Andhra Pradesh.	Clauses of the Original RFP prevails.																								

4	Kindly give time to submit the GST Certificate / Number who have applied newly due to the process of getting the GST Certificate/number is taking so much time.	The selected Operator shall submit the GST Registration Certificate before signing the Empanelment Agreement, failing which, they will be liable for disqualification and elimination from the evaluation process. In such cases, the Authority reserves the right to select another Operator in an appropriate manner.
5	Kindly Increase the Percentage from 67% to & 75% and from 9 months to 18 Months period to get recover the investment on CPE/ ONU/ Devices etc, and also need to increase the 37.5% to 40% to meet the higher expenses in Maintenance of cable Networks FTTH Technology.	Clauses of the Original RFP prevails.
6	In your notification one mandal is one cluster. What about municipalities and municipal corporations?	The Revenue Mandals and Municipal Corporations (wherever available) exists and function on the same geographic areas with different objectives, scope of work, roles and responsibilities. Therefore, the Mandal jurisdiction is considered as Cluster, for ease of operations.
7	After tendering what about existing LCOs.	All existing Operators will remain undisturbed and they will continue to service their existing connections. The newly empanelled operators will have exclusive rights over new connections only.
8	Is there any government order that only APSFL LCO's should do cable business in Jagananna colonies and TIDCO houses.	No.

Note: All the Responses/Clarification issued through this Corregendum-1, dated: 07.03.2024 shall become integral part of the RFP document issued on 28.02.2024. If any discrepancy arises on matters concerned with above, the text of this Corregendum-1 prevails the RFP.