

Pre - Bid Clarifications for RFP. Ref. No: APSFL/BD/SDWAN/Cable/426/20-21, dated: 06.01.2021

S. No	Section	Page No	Existing Clause	Query / Suggestion	APSFL Clarification
1	2.10.1.9	21	Annexure I – Power of Attorney	We understand that general Power of Attorney supported with copy of Board Resolution is acceptable to APSFL and there is no need to execute fresh Power of Attorney specific to this instant tender.Please Confirm	Power of Attorney as per the Annexure format prescribed in the RFP is to be submitted / Uploaded
2	Annexure -L Earnest Money Deposit (EMD) Format	52	THEREFORE, we (Bankers address), hereby affirm that we are Guarantors and responsible to you on behalf of the Bidder for Rs. _____/- (Rupees_____ Only) and we undertake to pay you, upon your first written demand without any demur, cavil or argument, any sum or sums within the limit of Rs. _____/ (Rupees_____ Only) as aforesaid, without your needing to prove or show grounds or reasons for your demand or the sum specified therein. We will pay the guaranteed amount notwithstanding any objection or dispute whatsoever raised by the Bidder.	At last we shall add : "as per Courts of Law in India". Please Confirm.	No change, Clause stands as per RFP
3	9.2	61	Project Milestone (T+30 Days)	i) We request you to clearly clarify the delivery period. ii) Whether deivery period shall be counted from the date of Advance Purchase Order (APO) or Purchase Order (PO). Plesae Clarify.	As per Corrigendum 1 Delivery period shall be counted from the date of issue of Purchase order only.
4	6.1 Pre-Qualification Criteria	33	. Average Net Worth of the Bidder, for the financial years, i.e. FY 2017-18, FY 2018-19, FY 2019-20 and current financial year, should be at least INR 5 Lakhs as per the audited financial results.	Please allow for participating the bid if the last FY 2019-20 Net worth is more than 1 Crore. Please clarify	No change, Clause stands as per RFP
5	5.0(8)	31/63	Max. Tensile Strength: 750 N	We would like to propose max. tensile strength of 400 N due to the cable structure and it will not bear the tensile strength of 750 N.	No change, Clause stands as per RFP
6	5.0(4)	31/63	Colour: Orange/Black/Blue/Gree or (if any)	Kindly confirm if the colour mentioned is sheath colour, tube colour or fibre colour.	Sheath Colour: Blue Tube or Fiber Colour: As per Standards
7	5.0(10)	31/63	Impact Resistance: 25 Nm	We would like to propose an impact resistance of 10 N.m due to cable structure.	No change, Clause stands as per RFP
8		49/63	Annexure J. Board Resolution	Please allow us to submit Board resolution in our own format as it is not pratically possible to submit fresh Board resolution for each & every tender.	Board Resolution as per the Annexure format prescribed in the RFP is to be submitted / Uploaded
9	20	16/63	Earnest Money deposit	Request you to issue us Bank details of APSFL , same is required in our Bank for the issuance of EMD in form of Bank Guarantee	Clause No: 21, in the RFP is detailed
10	20	16/63	Earnest Money deposit	As per letter issued by Department of Expenditure (Ministry of Finance) OMs No.9/4/2020-PPD dated 12.11.2020 reg performance security. This letter clearly stated that EMD is not required in tenders , only Bid security declaration is required from Bidder. request you to waive off the EMD clause	No change, Clause stands as per RFP
11	1.4 (16)	14	Last date and time for submission of Proposal (Proposal Due Date) 19/01/2021 at 3:00 PM. The Proposal is to be submitted on www.apecurement.gov.in on e-procurement portal	Due to COVID - 19, Government have issue the guideline as offices work with limited staff members and same follow by our organization now we request you to please extend the Bid submission date atleast 15 days from earlier due date	As per Corrigendum 1

12	Annexure 1	47& 49	Power of Attorney & Board Resolution (Suggested Format)	Due to COVID - 19, Government have issue the guideline as offices work with limited staff members and same follow by our organization now we request you to please consider General Power of Attorney & Board Resolution instead as per required in your format as very difficult for us to arrange the New power of attorney & Board Resolution in current situation. General Power attorney & Board Resolution accepted by all Government Bodies.	No change, Clause stands as per RFP																																																
13	5	Page 31 of 63	<p>5. Fiber Specifications</p> <p>6F ADSS (All – Dielectric Self-Supporting) Optical Fiber Cable</p> <table border="1" data-bbox="544 440 1068 901"> <thead> <tr> <th>S.No</th> <th>Description</th> <th>Specifications</th> </tr> </thead> <tbody> <tr> <td>1</td> <td>Fiber Type</td> <td>6F Single Mode Unitube Single Embedded FRP ADSS Optical Fiber Cable (ITU.T - G652D)</td> </tr> <tr> <td>2</td> <td>No. of Fibers in Tube</td> <td>2 / 4 / 6</td> </tr> <tr> <td>3</td> <td>Material</td> <td>UV Proof HDPE</td> </tr> <tr> <td>4</td> <td>Colour</td> <td>Orange / Black / Blue / Green or (If Any)</td> </tr> <tr> <td>5</td> <td>Maximum Cabled Fiber Attenuation db/Km</td> <td>1310nm: <0.36 & 1550 nm: <0.23</td> </tr> <tr> <td>6</td> <td>Over all Diameter</td> <td>4.0x6.4+/- 1.0 (Width X Height)</td> </tr> <tr> <td>7</td> <td>Span Length</td> <td>65 Mtrs</td> </tr> <tr> <td>8</td> <td>Max. Tensile Strength</td> <td>750N</td> </tr> <tr> <td>9</td> <td>Crush Resistance</td> <td>1000N/100*100 mm</td> </tr> <tr> <td>10</td> <td>Impact Resistance</td> <td>25Nm</td> </tr> <tr> <td>11</td> <td>Min. Bend Radius</td> <td>20D</td> </tr> <tr> <td>12</td> <td>Loose Tube</td> <td>PBT</td> </tr> <tr> <td>13</td> <td>Loose Tube (no)</td> <td>1</td> </tr> <tr> <td>14</td> <td>Weight of the cable</td> <td>25 Kg + / - 10%</td> </tr> <tr> <td>15</td> <td>Operating Temperature</td> <td>30°C to +70° C</td> </tr> </tbody> </table> <p>Note: Test should be carried out as per IEC Standards, change in attenuation should be with in <0.05 db/Km</p>	S.No	Description	Specifications	1	Fiber Type	6F Single Mode Unitube Single Embedded FRP ADSS Optical Fiber Cable (ITU.T - G652D)	2	No. of Fibers in Tube	2 / 4 / 6	3	Material	UV Proof HDPE	4	Colour	Orange / Black / Blue / Green or (If Any)	5	Maximum Cabled Fiber Attenuation db/Km	1310nm: <0.36 & 1550 nm: <0.23	6	Over all Diameter	4.0x6.4+/- 1.0 (Width X Height)	7	Span Length	65 Mtrs	8	Max. Tensile Strength	750N	9	Crush Resistance	1000N/100*100 mm	10	Impact Resistance	25Nm	11	Min. Bend Radius	20D	12	Loose Tube	PBT	13	Loose Tube (no)	1	14	Weight of the cable	25 Kg + / - 10%	15	Operating Temperature	30°C to +70° C	<p>1.) in given construction details , S No 6 overall diameter given as 4.0x6.4+/- 1.0 mm (Width X Height) which is flat fig 8 type Cable but as per our understanding for Span Length 65mtr cable Cable should be uni tube type or multi tube type construction with circular cross-section Plases confirm</p> <p>2.) Kindly provide Operational wind velocity or Environmental condition were cable to be deployed Please Confirm.</p>	Operational Wind Velocity: 100 Kmph
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14	1.3.2 (a)	12	<p>It is mandatory for all the participant bidders from 1st January 2006 to electronically pay a prescribed non-refundable Transaction fee to M/s. APTS, the service provider through "Payment Gateway Service on E-Procurement platform". The Electronic Payment Gateway accepts all Master and Visa Credit Cards issued by any bank and Direct Debit facility/Net banking to facilitate the transaction. This is in compliance as per G.O.Ms. 13 dated 07.05.2006</p>	<p>Please confirm the following:-</p> <ol style="list-style-type: none"> 1. The transaction fees to be paid by participant bidder. 2. Is it required to be paid for each tender seperately or a one time cost to be paid. <p>Kindly clarify</p>	Yes, the Transaction fee is to be paid by the participating Bidder and the fee to be paid separately for each tender and the clause 1.3.2 indicates the payment of transaction fee in detail																																																
15	1.4 (Table Sno.21)	17	Performance Security of 10% of CAPEX for supply which includes delivery at the location on the total Project cost shall be submitted and valid for 60 days beyond the date of completion (including extension, if any) of supply, delivery of receipt, and acceptance	<p>Please consider since this is a supply tender - 5% of Total Basic Cost towards Performance Security valid for 1 year + 60days from date of supply to be accepted.</p> <p>Kindly clarify</p>	No change, Clause stands as per RFP																																																

16	3	29	<p>Supply and Delivery of 6F ADSS OFC at the location. Following table depicts district-wise APSFL's DHQ / Stock Reserve Point;</p> <table border="1"> <thead> <tr> <th>S.No</th> <th>District</th> <th>Name of the APSFL District Head Quarters</th> </tr> </thead> <tbody> <tr><td>1</td><td>Ananthapur</td><td>Ananthapur DHQ</td></tr> <tr><td>2</td><td>Chittoor</td><td>Chittoor DHQ</td></tr> <tr><td>3</td><td>East Godavari</td><td>Kakinada DHQ</td></tr> <tr><td>4</td><td>Guntur</td><td>Guntur DHQ</td></tr> <tr><td>5</td><td>Kadapa</td><td>Kadapa DHQ</td></tr> <tr><td>6</td><td>Krishna</td><td>Vijayawada DHQ</td></tr> <tr><td>7</td><td>Kurnool</td><td>Kurnool DHQ</td></tr> <tr><td>8</td><td>Nellore</td><td>Nellore DHQ</td></tr> <tr><td>9</td><td>Prakasham</td><td>Ongole DHQ</td></tr> <tr><td>10</td><td>Srikakulam</td><td>Srikakulam DHQ</td></tr> <tr><td>11</td><td>Visakhapatnam</td><td>Visakhapatnam DHQ</td></tr> <tr><td>12</td><td>Vizianagaram</td><td>Vizianagaram DHQ</td></tr> <tr><td>13</td><td>West Godavari</td><td>Eluru DHQ</td></tr> </tbody> </table>	S.No	District	Name of the APSFL District Head Quarters	1	Ananthapur	Ananthapur DHQ	2	Chittoor	Chittoor DHQ	3	East Godavari	Kakinada DHQ	4	Guntur	Guntur DHQ	5	Kadapa	Kadapa DHQ	6	Krishna	Vijayawada DHQ	7	Kurnool	Kurnool DHQ	8	Nellore	Nellore DHQ	9	Prakasham	Ongole DHQ	10	Srikakulam	Srikakulam DHQ	11	Visakhapatnam	Visakhapatnam DHQ	12	Vizianagaram	Vizianagaram DHQ	13	West Godavari	Eluru DHQ	We request you to kindly confirm the district wise quantity requirement details of OFC	Not at this stage. But would be provided during contract signing and release of Purchase order
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17	5	31	Fiber Specifications	<p>We request you to kindly provide the following details which are very important:-</p> <ol style="list-style-type: none"> 1. Cable Construction Diagram 2. Aramid Content in 6F ADSS Cable - Kg/Km 3. Packing length for supplies? i.e. 2km +/- 10% tolerance 4. Confirmation on short length within 5% of total supply quantity acceptable. No supplied length of 6F ADSS Cable shall be less than 1km. 5. 6F ADSS Cable supplies in Coils acceptable. <p>Kindly clarify</p>	No change, Clause stands as per RFP																																										
18	5.1.1	31	<p>Maintenance of records Every person holding a license granted under these rules for possession, sale or use of explosives shall maintain records in the prescribed form and shall produce such record on demand to an Inspection Officer.</p>	The clause is not applicable to scope of this tender. Request to kindly delete.	No change, Clause stands as per RFP																																										
19	5.1.2	32	<p>5.1.2 General Precautions a) For the safety of persons red flags shall be prominently displayed around the area where blasting operations are to be carried out. All the workers at site, except those who actually ignite the fuse, shall withdraw to a safe distance of at least 200 meter from the blasting site. Audio warning by blowing whistle shall be given before igniting the fuse. b) Blasting work shall be done under careful supervision and trained personnel shall be employed. Blasting shall not be done within 200 meters of an existing structure, unless specifically permitted by the Engineer-in-Charge in writing. c) Where electrically operated equipment is used in locations having conductive ground or continuous metal objects, tests shall be made for stray current to ensure that electrical firing can proceed safely.</p>	The clause is not applicable to scope of this tender. Request to kindly delete	Corrigendum I is issued																																										
20	6.1 (Sr. No 2)	33	<p>The cumulative annual turnover of the Bidder in the financial years i.e. FY 2017-18, FY 2018-19, FY 2019-20 and current financial year, should be at least INR 1.5 Cr.</p> <p>Certificate from Statutory Auditor clearly stating the Net worth of the Bidder, as mentioned in Annexure – F in section 7.1 of the RFP.</p>	<p>Please confirm if we can submit Annual Turn Over details duly certified by Statutory Auditor or CA as documentary proof.</p> <p>Kindly clarify.</p>	Certificate from statutory Auditor or CA Clearing stating the Annual Turnover is to be submitted for the Fiscal Year is to be uploaded.																																										
21	6.1 (Sr. No 3)	33	<p>Average Net Worth of the Bidder, for the financial years, i.e. FY 2017-18, FY 2018-19, FY 2019-20 and current financial year, should be at least INR 5 Lakhs as per the audited financial results.</p>	<p>Please confirm if we can submit Network details duly certified by Company Secretary or CA as documentary proof.</p> <p>Kindly clarify.</p>	Attestation of CA is mandatory on Network certificate																																										

22	6.1 (Sr. No. 4)	33	The Bidder should have experience in works related to supply of Optical Fiber Cable amounting to INR 30 Lakhs in the past 3 years	We are an OEM - Manufacturer of Optical Fiber Cables having supplies of more than 10,000 km in a year. We therefore request you to kindly consider supplies experience for any type of ADSS Cable (6F or Higher Count i.e. 12F / 24F) amounting to minimum INR 30 lakhs in last 3 years from date of bid submission. Please consider and clarify.	No change, Clause stands as per RFP
23	Annexure O	56	Commercial Bid Cost Components Price Bid for Supply of 6F ADSS (All – Dielectric Self Supporting) Optical Fiber Cable.	Please confirm that the Unit Price to be quoted is inclusive of Freight till delivery location and all other taxes / levies like GST etc. are not be included in Unit Price being quoted by the bidder. Kindly clarify.	As per the RFP, Annexure O
24	9.3	61	Payment Terms 1. 90% payment of work order value shall be made only after successful Supply and Delivery of Material at location upon acceptance certificate from authorized APSFL Representative. 2. 10% payment of Purchase order value shall be made on completion of warranty period or Upon submission of Additional Bank Guarantee equivalent to 10% of Purchase order value	Since successful bidder is required to submit performance security valid for a period of 1 year plus 60 days. We request you to kindly amend the payment terms to: a. 100% within 7 days of supply & delivery at location. b. Submission of Warranty Certificate & Factory Test Reports. c. Performance Security Submission Kindly consider.	No change, Clause stands as per RFP
25	9.9	61	Service Levels & Warranty The selected vendor (s) has to provide onsite warranty for all the equipment supplied through this TENDER for a period of on (1) years from the date of commissioning.	The tender scope is limited to supply of optic fiber cables only and not for active / passive equipments. Hence kindly amend the warranty period to for a period of 1 year from date of supply / delivery at district locations. Kindly clarify	As per the Corrigendum 1
26	5.0(8)	31/63	Max. Tensile Strength: 750 N	We would like to propose max. tensile strength of 400 N due to the cable structure and it will not bear the tensile strength of 750 N.	No Change, Clause stands as per RFP
27	5.0(4)	31/63	Colour: Orange/Black/Blue/Gree or (if any)	Kindly confirm if the colour mentioned is sheath colour, tube colour or fibre colour.	Sheath Colour: Blue Tube or Fiber Colour: Green / Blue or As per Standards
28	5.0(10)	31/63	Impact Resistance: 25 Nm	We would like to propose an impact resistance of 10 N.m due to cable structure.	No Change, Clause stands as per RFP
29		49/63	Annexure J. Board Resolution	Please allow us to submit Board resolution in our own format as it is not practically possible to submit fresh Board resolution for each & every tender.	No Change, Clause stands as per RFP
30	20	16/63	Earnest Money deposit	Request you to issue us Bank details of APSFL , same is required in our Bank for the issuance of EMD in form of Bank Guarantee	Clause No: 21, in the RFP is detailed
31	20	16/63	Earnest Money deposit	As per letter issued by Department of Expenditure (Ministry of Finance) OMs No.9/4/2020-PPD dated 12.11.2020 reg performance security. This letter clearly stated that EMD is not required in tenders , only Bid security declaration is required from Bidder. request you to waive off the EMD clause	No Change, Clause stands as per RFP
32	6.1	34	ISO 9001 /ISO 14001, IEC 60794	IEC 60794 is standard for design , construction and manufacturing of the cable . We understand we have to follow the this standard. This is not the certification and we need not to submit the copy of standard. Please confirm	Self Declaration on the IEC Standard of the cable supplied is required which has to be uploaded / submitted
33	2.28	27	Liquidated Damages will be levied as per the penalty and payment schedule subject to a maximum of 10% of the total value of the contract for non-fulfilment of delivery schedule. Any delay due to the Force Majeure conditions or delay not due to the successful bidder will be excluded from the delivery schedule	We understand delivery timeline is key point in this prestigious project however 10% LD charges are very high. Generally LD levied @0.5% week subject to maximum 10% of total value of the contract . We request you kindly share the weekwise LD charges in the tender.	No Change, Clause stands as per RFP

34	9.4	63	Delay in Supply and delivery of material	Section 2.28 is mentioning LD charges will be maximum 10% of total value of contract , howvere section 9.4 is mention penalty charges upto 15% and above . We request you kindly amend the clause as "LD levied will be @0.5% week subject to maximum 10% of total value of contract "	No Change, Clause stands as per RFP
35	1.4	14	Is Offline Submission Allowed (Yes/NO) NO.	As per tender, we understand that offline bid is not allowed, kindly confirm bidder has to submit tender cost & EMD offline physical original copy.	Bidder has to upload the scan copy of the Tender Fee and EMD. However the Original Documents / copies of Tender Fee and EMD has to be submitted to APSFL Office before the due date and time as mentioned in the RFP
36	19	Page no. 15	Original DD must be submitted in APSFL office at Vijayawada before bid subn	kindly confirm bidder shall submit the tender cost off line in form of DD.	Bidder has to upload the scan copy of the Tender Fee However the Original Documents / copies of Tender Fee has to be submitted to APSFL Office before the due date and time as mentioned in the RFP
37	20	Page no. 16	The EMD amount can be paid directly through any of the e-payment options in the portal or in the form of Bank Guarantee issued by one of the Nationalized / Scheduled Banks in India drawn in favour of 'Andhra Pradesh State FiberNet Limited', payable at Vijayawada.	kindly confirm bidder shall submit the tender cost off line in form of BG.	Bidder has to upload the scan copy of the Tender Fee and EMD. However the Original Documents / copies of Tender Fee and EMD has to be submitted to APSFL Office before the due date and time as mentioned in the RFP
38	27	Page no.18	a) Supply of the Material to the Location: T+30	Please confirm the lead time for manufacturing/ inspection of the Material and supply schedule. As 30 dasy is not sufficient to supply and delivred the material.	As per the Corrignedum 1
39	9.8	page no. 63	APSFL reserves the right to inspect, test and, wherever necessary, reject the Goods after the Good's arrival at location. This shall in no way be limited or waived by reason of the Goods having previously been inspected, tested and passed by APSFL or its representative prior to the Goods shipment	Please confirm is there any QAP or inspection procidure, also please confirm the isnspection atuhtoitly against SOR items.	No change, clause stands as per RFP
40	Annexure I	Page no. 34	For others, the Power of Attorney, as mentioned in Annexure-I, in Section 7.3	Please confirm , we are submitting our regular power of attorney with notrized copy in the same other BSNL / Railway / Govt. sector or it shall be as per format given in the tender document.	Power of Attorney as per the Annexure format prescribed in the RFP is to be submitted / Up loaded
41	Project Milestone	Page no. 61	Award of Contract (T)	Please confirm, purchase order issued for full quantity in single PO or it shall be part quauantity in diifrent Pos for tendered item.	Purchase order would be issued based on the requirement of the quantity on rate contract