



**REQUEST FOR PROPOSAL (RFP)**  
**for**  
**Empanelment of Cable Operators**  
**for**  
**providing services through APSFL Network**

**Ref. No- APSFL/General/01/2024, Dated: 28.02.2024**

## **Andhra Pradesh State FiberNet Limited**

NTR Administrative Block, 3rd Floor, Pandit Nehru Bus Station,  
Vijayawada – 520 013

Web address: [www.apsfl.in](http://www.apsfl.in)

Email address: [apsfl@ap.gov.in](mailto:apsfl@ap.gov.in)

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## **Disclaimer**

The information contained in this Request for Proposal document ("**RFP**" or "**Tender**") including any information subsequently provided to the bidders, ("**bidder/s**") verbally or in documentary form by Andhra Pradesh State FiberNet Ltd. (APSFL) or any of its employees or advisors, shall at all times be subject to the terms and conditions set out in this Tender document (as may be amended only by APSFL from time to time).

This RFP is not an agreement and is not an offer to any party. The purpose of this RFP is to provide the bidders or any other person with information to formulate their offers ("**Bid**"). This RFP includes statements, which reflect various assumptions and assessments arrived at by APSFL in relation to this scope. This Tender document does not purport to contain all the information each bidder may require. This Tender document may not be appropriate for all persons, and it is not possible for the Managing Director, APSFL and their employees or advisors to consider the objectives, technical expertise and particular needs of each bidder. The assumptions, assessments, statements and information contained herein are made considering the intended objectives of APSFL, and may not be complete, accurate or adequate. Each bidder must therefore conduct their own analysis of the information contained in this RFP and seek professional advice from appropriate sources.

Information provided in this Tender document to the bidder is on a wide range of matters, some of which may depend upon interpretation of law. The information given is not intended to be an exhaustive account of statutory requirements and should not be regarded as a complete or authoritative statement of law. APSFL accepts no responsibility for the accuracy or otherwise for any interpretation of opinion on law expressed herein.

APSFL, their employees and advisors make no representation or warranty and shall incur no liability to any person, including the bidder under law, statute, rules or regulations or tort, the principles of restitution or unjust enrichment or otherwise for any loss, cost, expense or damage which may arise from or be incurred or suffered on account of anything contained in this RFP or otherwise, including the accuracy, reliability or completeness of the RFP, and any assessment, assumption, statement or information contained therein or deemed to form part of this RFP or arising in any way in the selection process as part of this RFP.

APSFL also accepts no liability of any nature whether resulting from negligence or otherwise howsoever caused arising from reliance of any bidder upon the statements contained in this RFP. APSFL may in its absolute discretion, but without being under any obligation to do so, can amend or supplement the information in this RFP.

The issue of this tender document does not imply that APSFL is bound to select a bidder or to appoint the selected bidder (as defined hereinafter). APSFL reserves the right to reject all or any of the bidders or Bids without assigning any reason whatsoever.

The bidder shall bear all the costs associated with or relating to the preparation and submission of Bid pertaining to this RFP including but not limited to preparation, copying, postage, delivery fees, expenses associated with any demonstrations or presentations which may be required by. All such costs and expenses will remain with the bidder and APSFL shall not be liable in any manner whatsoever for the same, regardless of the conduct or outcome of the selection process.

## 1. Introduction

### 1.1 Invitation to Bid

Andhra Pradesh State FiberNet Limited (APSFL), a fully owned entity of the Government of Andhra Pradesh (AP), having its Registered Office at 3<sup>rd</sup> Floor, NTR Administrative Block, Pandit Nehru Bus Station, NH – 65, Vijayawada – 520001, Andhra Pradesh, India, invites responses (“Proposals”/“Bids”) to this Request for Proposal (“RFP”) for Empanelment of Cable Operators for providing services through APSFL Network within the State of Andhra Pradesh.

The selected agency has to support APSFL in promoting and delivering triple play services to households.

Interested bidders are advised to study this RFP carefully before submitting the proposals in response to the RFP. Submission of a proposal in response to this RFP shall be deemed to have been done after careful study and examination of this document with full understanding of its terms, conditions and implications.

Interested bidders may download the RFP from [www.apsfl.in](http://www.apsfl.in). Any subsequent corrigendum/clarifications shall also be made available at the website only. Proposals must be received not later than the stipulated date and time as mentioned in the key events and dates. Proposals, received after the deadline WILL NOT be considered for further process.

### 1.2 Procedure for Bid Submission

The Bidder shall submit their responses (“Proposals”/“Bids”) through e-mail only to [apsfl@ap.gov.in](mailto:apsfl@ap.gov.in). Submission of the same in any other form will be liable for disqualification.

The bidder should sign on all the statements, documents, certificates before scanning & submitting through email, owning responsibility for their correctness/authenticity.

Also, the bidders shall furnish original (i) Demand Draft (DD) towards the bid processing fee and (ii) Bank Guarantee (BG) towards EMD, before the stipulated time (which will be the primary requirement to consider the bid responsiveness) to the following address:

**The Managing Director,  
Andhra Pradesh State FiberNet Limited,  
3rd floor, NTR Administrative Block  
Pandit Nehru Bus Station,  
Vijayawada – 520 013**

Markings on Envelope: **Request for Proposal (“RFP”) for Empanelment of Cable Operators for providing services through APSFL Network**

### 1.3 Other Conditions

- i. The bidder is requested to download the RFP document and read all the terms and conditions mentioned in the RFP Document carefully and seek clarification if any from the RFP Inviting Authority.
- ii. The bidder is responsible to keep track of any changes ie., Addendum/Corrigendum issued by the RFP Inviting Authority from time-to-time by frequently visiting the website. The Department calling for RFPs shall not be responsible for any claims/issues arising out of this.
- iii. The bidders may contact APSFL, Vijayawada for any further information / clarifications on [apsfl@ap.gov.in](mailto:apsfl@ap.gov.in)
- iv. The bidders shall furnish a declaration along with their bid through email stating that the soft copies uploaded by them are genuine (Refer annexure G). Any incorrectness/deviation noticed will be viewed seriously and apart from disqualifying the bid and forfeiting the EMD, criminal action will be initiated including suspension of business.

### 1.4 Key Events & Dates

1	Name of the Authority	The Managing Director, Andhra Pradesh State FiberNet Limited
2	Name of the Assignment	Empanelment of Cable operators for providing services through APSFL Network
3	RFP Number & Issue Date	APSFL/General/01/2024, Dated: 28.02.2024
4	Place of availability of Tender Document (RFPs)	<a href="https://apsfl.in/notifications.php">https://apsfl.in/notifications.php</a>
5	Procedure for Bid Submission	The Bidder shall submit their responses ("Proposals"/"Bids") through e-mail only to <b>apsfl@ap.gov.in</b>  Also, the bidders shall furnish original (i) Demand Draft (DD) towards the bid processing fee and (ii) Bank Guarantee (BG) towards EMD, before the stipulated time (which will be the primary requirement to consider the bid responsiveness) to the following address:  The Managing Director, Andhra Pradesh State FiberNet Limited, 3rd floor, NTR Administrative Block Pandit Nehru Bus Station, Vijayawada – 520 013
6	Pre-Bid Meeting	04.03.2024 at 11:00 AM Venue: APSFL HO, Vijayawada
7	Last date and time for receiving queries, if any	06.03.2024 before 03:00 PM, Through e-mail only to <b>apsfl@ap.gov.in</b>
8	Response to Queries	08.03.2024 EOD, will be posted on <b>https://apsfl.in/notifications.php</b>
9	Last date and time for submission of Proposal (Proposal Due Date)	20.03.2024 at 3:00 PM Through e-mail only to <b>apsfl@ap.gov.in</b>

10	Bid Processing Fee (Non-refundable)	<b>Rs.500/- (Five Hundred Rupees Only)</b> in the form of Demand Draft issued by one of the Nationalized / Scheduled Banks in India drawn in favor of 'Andhra Pradesh State FiberNet Limited', payable at Vijayawada.
11	Bid Security / EMD (Refundable)	<b>Rs.10,000/- (Ten Thousand Rupees Only)</b> , in the form of Bank Guarantee issued by one of the Nationalized / Scheduled Banks in India drawn in favor of 'Andhra Pradesh State FiberNet Limited', payable at Vijayawada.  Bid Security / EMD should be valid for a period of 180 (one hundred and eighty) days from Proposal Due Date. The Bid Security / EMD will be refunded to unsuccessful Applicant agencies within 30 (Thirty) days of completion of selection process.
12	Performance Bank Guarantee	<b>Rs.50,000/- (Fifty Thousand Rupees Only)</b> , shall be submitted by the successful bidder. The validity of PBG should be 5 years + 3 months claim period.  PBG shall be in the form of Bank Guarantee issued by one of the Nationalized / Scheduled Commercial Banks in India drawn in favour of "Andhra Pradesh State FiberNet Limited", payable at Vijayawada.
13	Bidding Unit	Cluster= 1 Mandal Jurisdiction (RFP issued for total 679 Mandals)  Each Bidder shall be allowed to bid for a maximum of 3 Clusters, in such case, the technical score shall be considered proportionately.
14	Award Term	5 years from the date of empanelment
15	Award Criteria	Experience and Financial strength Based Selection Method  Under this method, 50% weightage is allotted for Experience & 50% weightage is allotted for Financial Capacity
16	For any enquiries and clarifications, please contact:	The Managing Director, Andhra Pradesh State FiberNet Limited, 3rd floor, NTR Administrative Block Pandit Nehru Bus Station, Vijayawada – 520 013 Email: apsfl@ap.gov.in

**Note:** Proposals/Bids submitted without Bid Processing Fee and EMD shall be summarily rejected.

## **2. Instructions to Bidder**

### **2.1 General**

1. The Letter of Empanelment, for each of the cluster area, will be issued only to the Bidder(s) who are qualified as per the requirements of this RFP
2. The applicant should submit all the necessary documents/ proofs/ declarations as per the requirement of this RFP in prescribed formats to record their participation and facilitate the evaluation process.
3. Proposals without necessary supporting documents or without meeting the prescribed qualification criteria will be treated as non-responsive and will not be considered for further evaluation.
4. The bid shall be evaluated by a Bid evaluation committee and Bid approval authority
5. The Bid evaluation committee / Bid approval authority / APSFL reserves the right to cancel the RFP, at any stage, without assigning any reason to the applicant(s)
6. Bid evaluation committee / Bid approval authority / APSFL reserves the right to request for any document/ clarification from the applicant(s) which the authority feels that it is required to facilitate the evaluation process
7. In case of any discrepancies or disputes arises, for reasons whatsoever, APSFL reserves the rights to take appropriate action on the tender evaluation and/or the empanelment, restricted only to the respective 'Cluster' area(s). Such cases shall not affect the tender evaluation and/or the empanelment of the remaining cluster areas.

### **2.2 Document Comprising the Bids**

1. Application Form - Refer Annexure B
2. Profile of Bidder/ Partners - Refer Annexure C
3. Self-declaration Form regarding Clean Track Record - Refer Annexure D
4. Format for Earnest Money Deposit (EMD) – Refer Annexure E
5. Format for Performance Bank Guarantee (PBG) – Refer Annexure F
6. Notarized Self-declaration of authenticity of the Documents submitted – Refer Annexure G
7. Declaration of Acceptance of Terms and Conditions in the RFP – Refer Annexure H
8. Power of Attorney for authorized signatory – Refer Annexure I
9. Documentary evidence indicating the number of existing subscribers – Refer Section 6.1 and Section 6.2 of Selection criteria of this document



10. Documentary evidence indicating the net worth – Refer Section 6.1

Note : All documents shall be duly signed by the authorized signatory only. The proof of authorization is the Power of Attorney document which is to be submitted as per Annexure I.

### **2.3 Bid Security / Earnest Money Deposit (EMD)**

1. Bidders shall submit an EMD as per the Key events & dates along with their Bids, in the form of Bank Guarantee issued by any Nationalized/ Scheduled Commercial bank in favor of Andhra Pradesh State FiberNet Limited, payable at Vijayawada, and should be valid for 180 days from the due date of the RFP. The format for the Bank Guarantee of EMD is enclosed in Annexure E.
2. The EMD amount is interest free and will be refundable to the unsuccessful bidders without any accrued interest on it.
3. The bid / proposal submitted without EMD, mentioned above, will be summarily rejected.
4. The EMD may be forfeited:
  - a. If the Successful Bidder fails to sign the contract and submit Performance Bank Guarantee within the stipulated period.
  - b. In case the documents submitted, or the information furnished by the bidder are found to be not genuine/false/illegally obtained.

### **2.4 Performance Bank Guarantee**

1. The Performance Bank Guarantee (PBG) should be in the form of Bank Guarantee issued by any Nationalized/ Scheduled Commercial bank in favor of Andhra Pradesh State FiberNet Limited, payable at Vijayawada, in the format prescribed in this RFP as per Annexure F, payable on demand, for the due performance and fulfillment of the Agreement by the Bidder.
2. This Performance Bank Guarantee shall be for an equivalent amount as specified at the Key events & dates and shall be submitted by the successful bidder. All incidental charges whatsoever such as premium, commission etc., with respect to the Performance Guarantee shall be borne by the Bidder. The validity of PBG should be 5 years + 3 months claim period. Subject to the terms and conditions in the Performance Bank Guarantee, at the end of project and on the final acceptance sign off, the Performance Bank Guarantee may be discharged/ returned by APSFL upon being satisfied with the performance of the selected Bidder as per terms agreed under the agreement. However, no interest shall be payable on Performance Bank Guarantee.

3. APSFL reserves the right to forfeit the Performance Bank Guarantee up to 100% of its value on prorata basis at 10% of the PBG value for 10% of non-performance or non-fulfillment of the empanelment commitments i.e., last mile uptime of 99% to subscribers and increasing new subscriptions of 1,000 for the first year and 10% year on year increase thereafter. In such case, the selected bidder shall restore the PBG value to its original value.

### **3. Background**

Andhra Pradesh State FiberNet Limited (APSFL) is a fully owned entity of the Government of AP, under Infrastructure & Investment Department, with an aim to promote digital inclusiveness in rural areas at an affordable cost. APSFL has a ubiquitous network connecting every nook and corner of the state. APSFL have over 80,000 Kms of Optical fiber Network and Point of presence in all Gram Panchayats across the state of Andhra Pradesh.

APSFL provides internet and bandwidth services to Domestic households and enterprises across the State. APSFL's flagship product - The Triple Play services (Internet, TV & Telephone) at the price equal to that of the cable TV service has revolutionized the TV and Internet market in AP. The last mile delivery of services in APSFL are provided through the Cable Operators.

In this regard, APSFL intend to onboard Cable Operators for each of the predefined areas, hereafter referred to as 'Clusters' to provide last mile services to households. The revenue received from monthly rentals (as per the Package price) shall be shared between APSFL and the Cable operator as per section 7 of this RFP.

### **4. Scope & Responsibilities of the empaneled bidder**

1. The successfully empanelled bidder shall be allowed to acquire domestic subscription for the entire Cluster Area except the existing domestic subscribers where APSFL services have already been provided.
2. The successfully empanelled bidder shall be responsible for procuring, installing and maintaining the Triple-Play boxes (set top boxes/ CPE boxes) from her/his choice of supplier empanelled by APSFL. The list of the empanelled suppliers of the boxes are available in APSFL website and/or shall be communicated to the empanelled agency from time to time.
3. The successfully empanelled bidder shall be responsible for laying and maintaining the last-mile optical fiber from APSFL's Point of Presence (PoP) location to the subscriber households.
4. The successfully empanelled bidder shall be responsible for maintaining a network uptime of 99% for the last mile network laid by the bidder.
5. The successfully empanelled bidder shall be responsible for providing/upgrading services as per the request of subscriber.

6. The successfully empanelled bidder shall be responsible for increasing the subscriber base for respective Cluster areas at a rate of 1,000 new subscribers in first year, with a 10% year on year increase throughout the empanelment period.
7. The successfully empanelled bidder shall possess necessary staff, equipment and tools to maintain committed network uptime and new connection targets.
8. The successfully empanelled bidder shall be responsible for providing services of APSFL to the subscribers, for a period of 5 years from the date of empanelment, duly adhering to all other responsibilities mentioned in this RFP document.

## **5. Conditions of Empanelment**

1. Bidder shall be allowed to bid among the list of the Clusters (Annexure A). Bidder shall be allowed to bid for a maximum of 3 Clusters.
2. Bidding is for the new connections expected to be handled by the selected bidder/Cable operators. However, the existing Cable operators will continue for the existing connections of APSFL.
3. APSFL reserves the right to cancel the empanelment of the bidders in case of nonperformance in providing quality services i.e., last mile uptime of 99% to subscribers and nonperformance in increasing new subscriptions of 1,000 for the first year and 10% year on year increase thereafter.
4. Bidders shall be selected solely based on the selection criteria mentioned in this document.
5. In case where any documentary evidence submitted by the bidder is found to be false/forged or incorrect at any time, then the respective bid shall be discarded with no further communication with the bidder
6. In case of any discrepancies or disputes arises, for reasons whatsoever, APSFL reserves the rights to take appropriate action on the tender evaluation and/or the empanelment, only to the respective 'Cluster' area(s). Such cases shall not affect the tender evaluation and/or the empanelment of the remaining cluster areas.
7. In case where any documentary evidence submitted by the bidder is found to be false/forged or incorrect at any time after the award of empanelment, then the respective empanelment shall be liable for cancellation with no further communication with the bidder.

## **6. Selection Criteria**

### **6.1 Pre-Qualification Criteria**

The bidder should satisfy the following Pre-qualification criteria to be eligible for further evaluation under this RFP. The bidder should enclose documentary evidence for fulfilling the

Eligibility in the Pre-qualification Bid. If a bidder fails to enclose the documentary proof for eligibility, their bid is liable to be rejected.

The following is the Pre-Qualification Criteria:

S.N	Criteria	Documentary evidence to be submitted
1	The Bidder should be a Sole Proprietorship firm or a Company registered under Companies Act, 1956 (or as amended) or a LLP / Partnership under Partnership Act, 1932 (or as amended) with at least 5 years of Operations in India as on bid submission date	<p>For Sole Proprietorship firm, following documents are required:</p> <ul style="list-style-type: none"> <li>A. Copy of PAN and AADHAAR</li> <li>B. Copy of GST registration certificate</li> <li>C. Copy of registration certificate of the firm</li> </ul> <p>For others, following documents are required:</p> <ul style="list-style-type: none"> <li>A. Copy of Certification of Incorporation / Registration Certificate</li> <li>B. PAN Card</li> <li>C. GST registration</li> </ul>
2	Bidder should have Positive Net Worth	<ul style="list-style-type: none"> <li>A. Copy of audited Financial Statements for past 5 Financial Years</li> <li style="text-align: center;">or</li> <li>B. Net Worth Certificate issued by a Chartered Accountant</li> <li style="text-align: center;">or</li> <li>C. Solvency Certificate</li> </ul>
3	<p>The bidder should have handled minimum average number of 250 connections, for either internet services or cable TV services or both, in each of the last 5 years</p> <p>Subscription is defined as a unit billable connection per a single set top box or a single optical network unit (ONU) through which the services (either TV or Internet or both) are provided to the end customer.</p>	<ul style="list-style-type: none"> <li>• Agreements or Acknowledgment or any proof of authentication from the Cable Brand Owner, duly indicating the number of subscriptions per each of the last 5 years</li> </ul> <p style="text-align: center;">(AND/OR)</p> <ul style="list-style-type: none"> <li>• Agreements or Acknowledgment or Purchase order of Bandwidth from ISPs duly mentioning the Date of the start of business and volume of bandwidth being purchased</li> </ul>

4	The bidder should not have been blacklisted by any Government Agency and should not have been defaulted to any Public or Private financial institution.	A duly signed self-certification of the authorized signatory shall be submitted to APSFL in the prescribed format Annexure D
5	The bidder shall submit the application form (annexure B) duly mentioning the choice of Cluster. A bidder cannot apply for more than three Cluster.	A duly signed application form (Annexure B) shall be submitted to APSFL in the prescribed format

**Note:**

1. Bids qualified in the Pre-qualification stage will only be taken for further evaluation and shall be considered for Selection criteria
2. All documentary evidences requested against each of the prequalification criteria (tabulated above) shall be submitted by the bidders as part of the proposal.
3. APSFL may verify the number of subscriptions being handled by the bidder with the cable TV brand owner or the ISP. In case where the brand owner / ISP denies the authenticity of the document or no response is received from the cable TV brand owner/ISP within 15 days, then the bid will not be considered for further evaluation and with no further communication to the bidder.
4. In case where any documentary evidence submitted by the bidder is found to be false/forged or incorrect at any time, then the respective bid shall be discarded with no further communication with the bidder.

**6.2 Technical Qualification Criteria**

Description	Criteria	Documentary Evidence
<b>Experience</b>	<p>Bidder should submit either or all of the following for evaluation of experience score</p> <ul style="list-style-type: none"> <li>• No of Years of experience in providing Cable services along with No of connections handled in each of the last 5 years (if any) (and/or)</li> <li>• No of Years of experience in providing Internet service along with No of connections handled in each the last 5 years (if any)</li> </ul>	<p>Document Proof of compliance:</p> <ul style="list-style-type: none"> <li>• Agreements or Acknowledgment or any proof of authentication from the Cable Brand Owner, duly indicating the number of subscriptions per each of the last 5 years (and/or)</li> <li>• Agreements or Acknowledgment or Purchase order of Bandwidth from ISPs duly mentioning the Date of the start of business and volume of bandwidth being purchased</li> </ul>

<b>Financial</b>	Bidder should submit his total Net worth for evaluation of financial score	A. Copy of audited Financial Statements for past 5 Financial Years or B. Net Worth Certificate issued by a Chartered Accountant or C. Solvency Certificate
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**Note:** APSFL may verify the number of subscriptions being handled by the bidder with the cable TV brand owner or the ISP. In case where the brand owner / ISP denies the authenticity of the document or no response is received from the cable TV brand owner/ISP within 15 days, then the bid will not be considered for further evaluation and with no further communication to the bidder.

### 6.3 Award Criteria

- Experience and Financial Strength Based Selection** method shall be adopted for the evaluation of Bids.
- Under this method, the Experience will be allotted a weightage of 50% while the Financial Strength will be allotted a weightage of 50%.
- Technical qualifications of the bids qualified in the Pre-qualification stage will only be taken for further evaluation and shall be considered for Selection criteria
- Selection criteria shall be conducted separately for each of the Cluster Areas
- Bidder with Maximum 'TECHNICAL SCORE' for the respective Cluster Areas shall be awarded. The Technical score shall be computed as below:

Financial Score		Experience Score	
Net worth as on bid submission date (in Rs.)	Score	Number of connections as on the date of submission of bid	Score
=Positive Net Worth	25	=250	25
>1,00,000 to 2,50,000	30	>251 to 300	30
>2,50,001 to 5,00,000	35	>301 to 350	35
>5,00,001 to 7,50,000	40	>351 to 400	40
>7,50,001	45	>401	45

- Stakeholder Score: 10** (given for all existing APSFL MSO/LMOs with active CAFs, considering their existing association and experience on APSFL Network.)
- 'TECHNICAL SCORE' = Financial Score + Experience Score + Stakeholder Score**

8. The above technical score is considered for 1 each cluster only. Bidder is allowed to bid for maximum of 3 clusters, in such case, the technical score shall be considered proportionately.
9. In case where two or more bids receive the same 'Technical Score' for a Cluster area, which is the highest, then the empaneled agency shall be selected on lottery basis among the bidders of the same score. The decision of the Managing Director, APSFL shall be final, in such cases.

#### **6.4 Special Conditions**

1. A Single bidder can apply for a maximum of three Cluster Areas only. In cases where bidder choose to apply for more than one area, the following conditions shall apply
  - a) If the Bidder choose to apply for 2 Cluster, then one-half of the total Technical Score is considered for each of the applied Cluster
  - b) If the Bidder choose to apply for 3 Cluster, then one-third of the total Technical Score is considered for each of the applied Cluster
2. Revenue share between APSFL and the Bidder shall be as mentioned in this document under section 7- 'Revenue Share Mechanism'. However, revision of revenue share and subscription prices shall be done from time to time at the sole discretion of APSFL.

#### **7. Revenue Sharing Mechanism**

1. The successfully empaneled bidder shall be paid at 67% of the respective Package Price per respective domestic subscriber for the initial 9 consecutive months of the acquiring the respective domestic subscriber.
2. The successfully empaneled bidder shall be paid at 37.5% of the respective Package Price per respective domestic subscriber POST the initial 9 months of the acquiring the respective domestic subscriber.

Note: The revenue sharing is offered considering all costs including Triple-Play CPE / Internet ONU box is borne by the Operator. Change in cost contribution for Triple-Play CPE / Internet ONU box, if any, shall affect the revenue sharing accordingly, which shall be notified by APSFL as and when appropriate.

## 8. Annexure A – List of Cluster locations

S.No.	District	Division	Name of Cluster (Mandal)
1	Srikakulam	Palasa	Ichapuram
2			Kaviti
3			Sompeta
4			Kanchili
5			Palasa
6			Mandasa
7			Vajrapukotturu
8			Nandigam
9		Tekkali	Tekkali
10			Santabommali
11			Kotabommali
12			Pathapatnam
13			Meliaputti
14			Saravakota
15			Kothuru
16			Hiramandalam
17		Srikakulam	Laxminarasupeta (L.N.Peta)
18			Srikakulam
19			Gara
20			Polaki
21			Narasannapeta
22			Amadalavalasa
23			Sarubujjili
24			Burja
25			Ponduru
26			Etcherla
27			Laveru
28			Ranasthalam
29		G.Sigadam	
30		Jalumuru	
31	Vizianagaram	Bobbili	Bobbili
32			Ramabhadrapuram
33			Badangi
34			Therlam
35			Gajapathinagaram
36			Dattirajeru
37			Bondapalli
38			Mentada
39		Cheepurupalli	Cheepurupalli
40			Garividi
41			Gurla
42			Nellimarla
43	Merakamudiam		



44		Vangara
45		Regidlamandalavalasa
46		Santhakaviti
47		Rajam
48		Vizianagaram
49		Gantiyada
50		Poosapatirega
51		Denkada
52		Bhogapuram
53		Srungavarapukota
54		Jami
55		Vepada
56		Lakkavarapukota
57		Kothavalasa
58	Parvathipuram Manyam	Parvathipuram
59		Seethanagaram
60		Balijipeta
61		Salur
62		Pachipenta
63		Makkuva
64		Komarada
65		Garugubilli
66		Jiyammavalasa
67		Gummalakshmipuram
68		Kurupam
69		Palakonda
70		Seetampeta
71		Bhamini
72	Veeraghattam	
73	Alluri Sitharamaraju	Araku Valley
74		Pedabayulu
75		Dumbriguda
76		Munchingiputtu
77		Hukumpeta
78		Ananthagiri
79		Paderu
80		G.Madugula
81		Chinthapalli
82		G.K.Veedhi
83		Koyyuru
84		Rampachodavaram
85		Devipatnam
86	Y.Ramavaram	
87	Addateegala	
88	Gangavaram	
89	Maredumilli	
90	Rajavommangi	

91			Yetapaka	
92			Chinturu	
93		Chinturu	Kunavaram	
94			Vararamachandrapuram	
95			Bheemunipatnam	
96			Anandapuram	
97		Bheemunipatnam	Padmanabham	
98			Visakhapatnam Rural	
99			Seethammadhara	
100	Visakhapatnam		Gajuwaka	
101			Pedagantyada	
102		Visakhapatnam	Gopalpatnam	
103			Mulagada	
104			Maharanipeta	
105			Pendurthi	
106	Anakapalli		Devarapalli	
107			K.Kotapadu	
108		Anakapalli	Anakapalli	
109			Kasimkota	
110			Yelamanchili	
111			Rambilli	
112			Munagapaka	
113			Atchutapuram	
114			Butchayyapeta	
115			Chodavaram	
116			Paravada	
117			Sabbavaram	
118			Narsipatnam	Narsipatnam
119				Golugonda
120		Makavarapalem		
121		Nathavaram		
122		Nakkapalli		
123		Payakaraopeta		
124		Kotauratla		
125		S.Rayavaram		
126	Ravikamatham			
127	Rolugunta			
128	Madugula			
129	Cheedikada			
130	East Godavari		Rajamahendravaram Urban	
131			Rajamahendravaram Rural	
132			Kadium	
133		Rajamahendravaram	Rajanagaram	
134			Seethanagaram	
135			Korukonda	
136			Gokavaram	
137			Anaparthi	

138		Biccavolu	
139		Rangampeta	
140		Kovvuru	
141		Chagallu	
142		Tallapudi	
143		Nidadavole	
144		Undrajavaram	
145		Peravali	
146		Devarapalle	
147		Gopalapuram	
148		Nallajerla	
149	Kakinada	Peddapuram	
150		Jaggampeta	
151		Gandepalli	
152		Kirlampudi	
153		Tuni	
154		Kotananduru	
155		Prathipadu	
156		Shankhavaram	
157		Yeleswaram	
158		Rowtulapudi	
159		Thondangi	
160		Kakinada	Samalkota
161			Pithapuram
162			Gollaprolu
163			U.Kotapalli
164			Karapa
165			Kakinada Rural
166			Kakinada Urban
167			Pedapudi
168			Thallarevu
169	Kajuluru		
170	Konaseema	Ramachandrapuram	
171		K.Gangavaram	
172		Mandapeta	
173		Rayavaram	
174		Kapileswarapuram	
175		Amalapuram	Mummidivaram
176			I. Polavaram
177			Katrenikona
178			Amalapuram
179			Uppalaguptam
180	Allavaram		
181	Razole		
182	Malkipuram		
183	Sakhinetipalli		
184	Mamidikuduru		

185		Alamuru	
186		Atreyarapuram	
187		Ravulapalem	
188		Kothapeta	
189		P.Gannavaram	
190		Ambajipeta	
191		Ainavilli	
192	West Godavari	Narasapuram	
193		Mogalthur	
194		Palacole	
195		Poduru	
196		Yelamanchili	
197		Achanta	
198		Penugonda	
199		Penumantra	
200		Tanuku	
201		Iragavaram	
202		Bhimavaram	Attili
203			Bhimavaram
204			Veervasaram
205			Undi
206			Kalla
207			Palacoderu
208			Akividu
209			Tadepalligudem
210			Pentapadu
211		Jangareddygudem	Jangareddygudem
212	Polavaram		
213	Buttayagudem		
214	Jeelugu Milli		
215	Koyyalagudem		
216	Kukunoor		
217	Velairpad		
218	Kamavarapukota		
219	T. Narasapuram		
220	Dwaraka Tirumala		
221	Eluru		Eluru
222		Denduluru	
223		Pedavegi	
224		Pedapadu	
225		Unguturu	
226		Bheemadole	
227		Nidamarru	
228		Ganapavaram	
229		Kaikaluru	
230		Mandavalli	
231		Kalidindi	

232		Mudinepalle
233		Nuzividu
234		Agiripalli
235		Chatrai
236		Musunuru
237		Chintalapudi
238		Lingapalem
239	Krishna	Gudivada
240		Gudivada
241		Gudivada
242		Gudivada
243		Gudivada
244		Gudivada
245		Gudivada
246		Gudivada
247		Vuyyuru
248		Vuyyuru
249		Vuyyuru
250		Vuyyuru
251		Vuyyuru
252		Vuyyuru
253		Vuyyuru
254		Machilipatnam
255		Machilipatnam
256		Machilipatnam
257		Machilipatnam
258		Machilipatnam
259		Machilipatnam
260		Machilipatnam
261		Machilipatnam
262		Machilipatnam
263		Machilipatnam
264		NTR
265	Tiruvuru	
266	Tiruvuru	
267	Tiruvuru	
268	Tiruvuru	
269	Nandigama	
270	Nandigama	
271	Nandigama	
272	Nandigama	
273	Nandigama	
274	Nandigama	
275	Nandigama	
276	Vijayawada	
277	Vijayawada	
278	Vijayawada	

279		Vijayawada Central	
280		Vijayawada North	
281		Vijayawada East	
282		Gaddamanugu Konduru	
283		Mylavaram	
284	Guntur	Tadikonda	
285		Thullur	
286		Phirangipuram	
287		Medikonduru	
288		Guntur East	
289		Guntur West	
290		Prathipadu	
291		Vatticherukuru	
292		Pedanandipadu	
293		Pedakakani	
294		Tenali	Mangalagiri
295			Tadepalle
296			Tenali
297			Kollipara
298			Ponnur
299			Chebrolu
300			Duggirala
301			Kakumanu
302		Bapatla	Bapatla
303			Pittalavanipalem
304	Karlapalem		
305	Chirala	Chirala	
306		Vetapalem	
307		Addanki	
308		Janakavaram Panguluru	
309		Santhamaguluru	
310		Ballikurava	
311		Korisapadu	
312		Parchur	
313		Yeddanapudi	
314		Karamchedu	
315		Inkollu	
316	Chinaganjam		
317	Repalle	Martur	
318		Repalle	
319		Nizampatnam	
320		Cherukupalli	
321		Bhattiprolu	
322		Vemuru	
323		Kollur	
324		Amruthalur	
325		Tsundur	

326			Nagaram	
327	Palnadu	Gurajala	Gurajala	
328			Dachepalli	
329			Piduguralla	
330			Machavaram	
331			Macherla	
332			Veldurthi	
333			Durgi	
334			Rentachintala	
335			Karempudi	
336			Bollapalli	
337			Sattenapalli	Sattenapalli
338				Rajupalem
339				Muppalla
340				Atchampet
341		Krosuru		
342		Amaravathi		
343		Pedakurapadu		
344		Bellamkonda		
345		Nekarikallu		
346		Narasaraopet		Chilakaluripet
347			Nadendla	
348			Edlapadu	
349			Narasaraopet	
350			Rompicherla	
351			Vinukonda	
352			Nuzendla	
353			Savalyapuram	
354		Ipur		
355		Prakasam	Markapuram	Markapuram
356				Giddaluru
357				Bestavaripeta
358				Racherla
359				Komarolu
360				Cumbum
361	Ardhaveedu			
362	Yerragondapalem			
363	Pullalacheruvu			
364	Tripuramtakam			
365	Dornala			
366	Peddaaraveedu			
367	Tarlupadu			
368	Kanigiri		Podili	
369			Hanumanthunipadu	
370			Veligandla	
371			Kanigiri	
372			Pedacherlopalle	

373		Chandrasekharapuram
374		Pamuru
375		Konakanamitla
376		Darsi
377		Donakonda
378		Kurichedu
379		Marripudi
380		Ponnaluru
381		Mundlamuru
382		Kondapi
383		Zarugumalli
384		Thallur
385		Singarayakonda
386		Ongole
387		Kothapatnam
388		Santhanuthalapadu
389		Naguluppalapadu
390		Maddipadu
391		Chimakurthi
392		Tangutur
393		Kandukuru
394		Lingasamudram
395		Gudluru
396		Ulavapadu
397		Voletivaripalem
398		Kondapuram
399		Varikuntapadu
400		Kavali
401		Bogole
402		Allur
403		Dagadarthi
404		Jaladanki
405		Kaligiri
406	Sri Potti Sriramulu Nellore	Duttalur
407		Vidavalur
408		Kodavalur
409		Vinjamur
410		Atmakur
411		Chejerla
412		Anumasamudrampeta
413		Marripadu
414		Sangam
415		Ananthasagaram
416		Udayagiri
417		Seetharamapuram
418		Kaluvoya
419		Nellore Rural



420		Nellore Urban
421		Kovur
422		Buchireddypalem
423		Indukurpet
424		Tthotapalli Gudur
425		Muthukur
426		Venkatachalam
427		Manubolu
428		Podalakur
429		Rapur
430		Sydapuram
431	Kurnool	Kallur
432		Orvakal
433		C.Belagal
434		Gudur
435		Kurnool Urban
436		Kurnool Rural
437		Kodumur
438		Veldurthy
439		Adoni
440		Mantralayam
441		Peddakadubur
442		Kosigi
443		Kowthalam
444		Holagonda
445		Yemmiganur
446		Nandavaram
447		Gonegandla
448		Halaharvi
449		Alur
450		Aspari
451		Devanakonda
452		Chippagiri
453		Pattikonda
454		Maddikera East
455		Tuggali
456		Krishnagiri
457		Srisailam
458		Atmakur
459		Velugodu
460		Nandikotkur
461	Pagidyala	
462	Jupadu Bunglow	
463	Kothapalle	
464	Pamulapadu	
465	Midthur	
466	Bandiatmakur	

467		Nandyal
468		Gospadu
469		Sirvel
470		Dornipadu
471		Uyyalawada
472		Chagalamari
473		Rudravaram
474		Mahanandi
475		Allagadda
476		Panyam
477		Gadivemula
478		Sanjamala
479		Kolimigundla
480		Banaganapalli
481		Owk
482		Koilkuntla
483		Dhone
484		Betamcherla
485		Peapully
486	Ananthapuram	Uravakonda
487		Vidapanakal
488		Vajrakarur
489		Guntakal
490		Gooty
491		Pamidi
492		Yadiki
493		Peddavadugur
494		Anantapur
495		Tadpatri
496		Kudair
497		Atmakur
498		Peddapappur
499		Singanamala
500		Garladinne
501		Putluru
502		Yellanur
503		Narpala
504		B.K.Samudram
505		Raptadu
506		Rayadurg
507		D.Hirehal
508		Kanekal
509		Bommanahal
510		Gummagatta
511		Kalyandurg
512		Brahmasamudram
513		Setturu

514		Kundurpi	
515		Kambadur	
516		Beluguppa	
517	Sri Sathya Sai	Dharmavaram	
518		Bathalapalle	
519		Tadimarri	
520		Midigubba	
521		Ramagiri	
522		Kanagapalli	
523		Chennekothapalli	
524		Kadiri	Kadiri
525			Talupula
526			Nambulapulakunta
527			Gandlapenta
528			Nallacheruvu
529			Tanakal
530			Amadagur
531			Puttaparthi
532		Kothacheruvu	
533		Puttaparthi	
534		Nallamada	
535		Oubula Devara Cheruvu	
536		Gorantla	
537		Penukonda	Penukonda
538			Somandepalli
539			Roddam
540			Hindupur
541			Chilmuthur
542			Madakasira
543			Parigi
544			Lepakshi
545			Gudibanda
546			Rolla
547			Amarapuram
548		Agali	
549		YSR	Badvel
550	Duvvur		
551	Chapad		
552	Sri Avadhuta Kasi Nayana		
553	Kalasapadu		
554	Porumamilla		
555	B.Kodur		
556	Badvel		
557	Gopavaram		
558	Brahmamgarimattam		
559	Atlur		
560	Khajipet		

561		Kadapa
562		Yerraguntla
563		Kamalapuram
564		Vallur
565		Chennur
566		Chinthakommadinne
567		Pendlimarri
568		Vontimitta
569		Sidhout
570		Jammalamadugu
571		Peddamudium
572		Mylavaram
573		Muddanur
574		Kondapuram
575		Proddutur
576		Rajupalem
577		Simhadripuram
578		Lingala
579		Thondur
580		Pulivendula
581		Vemula
582		Vempalli
583		Chakrayapet
584		Veerapunayunipalle
585	Annamayya	Kodur
586		Penagaluru
587		Chitvel
588		Pullampeta
589		Obulavaripalli
590		Rajampet
591		Nandalur
592		Veeraballi
593		Tsundupalli
594		Rayachoti
595		Sambepalli
596		Chinnamandem
597		Galiveedu
598		Lakkireddypalli
599		Ramapuram
600		Pileru
601		Gurramkonda
602		Kalkada
603		Kambhamvari Palle
604		Madanapalle
605	Nimmanapalle	
606	Ramasamudram	
607	Thamballapalle	

608		Mulakalacheruvu
609		Peddamandyam
610		Kurabalakota
611		Pedda Thippasamudram
612		Beerongi Kothakota
613		Kalikiri
614		Valmikipuram
615	Chittoor	Nagari
616		Srirangarajapuram
617		Vedurukuppam
618		Palasamudram
619		Karvetinagar
620		Nagari
621		Nindra
622		Vijayapuram
623		Chittoor
624		Gudipala
625	Yadamari	
626	Gangadhara Nellore	
627	Puthalapattu	
628	Penumuru	
629	Thavanampalle	
630	Irala	
631	Pulicherla	
632	Rompicherla	
633	Palamaner	
634	Gangavaram	
635	Peddapanjani	
636	Somala	
637	Chowdepalle	
638	Punganuru	
639	Sodam	
640	Baireddipalle	
641	Venkatagiri Kota	
642	Bangarupalem	
643	Kuppam	
644	Santhipuram	
645	Gudipalle	
646	Ramakuppam	
647	Tirupati	Gudur
648	Chillakur	
649	Kota	
650	Vakadu	
651	Chittampur	
652	Balayapalli	
653	Venkatagiri	
654	Dakkili	
	Sullurupeta	Ozili

655		Naidupet
656		Pellakur
657		Doravarisatram
658		Sullurupeta
659		Tada
660		Buchi Naidu Kandriga
661		Varadaiahpalem
662		Satyavedu
663	Srikalahasti	Srikalahasti
664		Thottambedu
665		Renigunta
666		Yerpedu
667		Kumara Venkata Bhupala Puram
668		Nagalapuram
669		Pichatur
670		Narayanavanam
671	Tirupati	Tirupati Urban
672		Tirupati Rural
673		Chandragiri
674		Pakala
675		Ramachandrapuram
676		Vadamalapeta
677		Puttur
678		Yerravaripalem
679		Chinnagottigallu

## 9. Annexure B – Application Form

(On Bidder's letterhead)

To,

(Date)

The Managing Director,  
Andhra Pradesh State FiberNet Limited,  
3rd floor, NTR Administrative Block  
Pandit Nehru Bus Station,  
Vijayawada – 520 013

Sub: Empanelment of Cable Operators for providing services through APSFL Network

Ref: APSFL/General/01/2024, Dated: 28.02.2024

Dear Sir,

With reference to your RFP Document APSFL/General/01/2024, Dated: 28.02.2024, I/We, having examined all relevant documents and understood their contents, hereby submit our application to be empaneled as cable operator of APSFL for the following Cluster(s):

1. ***{Enter Cluster Name, Division & District Name as per Annexure A}***
2. ***{Enter Cluster Name, Division & District Name as per Annexure A}***
3. ***{Enter Cluster Name, Division & District Name as per Annexure A}***

*{Note: A Single bidder can apply only for a maximum of three Cluster Areas. Refer section 6.4. Fill in the blanks of 2. & 3, only if opted to choose multiple cluster areas.}*

Acceptance to terms and conditions:

- 1) All information provided in the Proposal and in the Appendices is true and correct and all documents accompanying such Proposal are true copies of their respective originals.
- 2) I/We shall make available to the Authority any additional information it may deem necessary or require for supplementing or authenticating the Proposal.
- 3) I/We acknowledge the right of the Authority to reject our Proposal without assigning any reason or otherwise and hereby waive our right to challenge the same on any account whatsoever.
- 4) I/We understand that you may cancel the Selection Process at any time and that you are neither bound to accept any Proposal that you may receive nor to select the selected supplier, without incurring any liability to the Bidders.

- 5) I/We hereby irrevocably waive any right or remedy which we may have at any stage at law or howsoever otherwise arising to challenge or question any decision taken by the Authority and/ or the Government of Andhra Pradesh in connection with the selection of Empaneled Cable Operator or in connection with the Selection Process itself in respect of the above mentioned empanelment process.
- 6) I/We agree and understand that the Proposal is subject to the provisions of the RFP document. In no case, shall I/We have any claim or right of whatsoever nature if our application is not opened or rejected.
- 7) I/We agree and undertake to abide by all the terms and conditions of the RFP Document. In witness thereof, I/We submit this application under and in accordance with the terms of the RFP Document.
- 8) I/we also understand that I/we shall be liable for prosecution as per the existing legal provisions in case if it is established that I/we have submitted false or forged or illegally obtained document.

Yours faithfully,

(Signature, name and designation of the authorized signatory)

(Name and seal of the firm)



**10. Annexure C - Profile of Bidder/ Partners**

(To be submitted by Bidder)

S. No.	Particulars	Details
1	Name of the Company	
2	Year of Incorporation	
3	Nature of the Company (Registered Type)	
4	<b>Registered Office Address</b>	
5	Office Telephone Number	
6	Fax Number	
7	<b>Contact of the Authorized Person</b>	
8	Name	
9	Telephone Number	
10	Email Address	
11	<b>Local presence at Andhra Pradesh, if any</b>	
12	Office Address	
13	Office Telephone Number	
14	Fax Number	
15	<b>Registration Details</b>	
16	Permanent Account Number (PAN)	
17	GST Registration Number	
18	Service Tax Registration Number	
19	Banker's Name, Address and Account Number	
20	<b>MSO/LMO Code in APSFL Network</b>	

Witness:  
 Signature -----  
 Name -----  
 Address -----  
 Date -----

Bidder:  
 Signature -----  
 Name -----  
 Designation -----  
 Company Seal -----  
 Date -----

## 11. Annexure D – Declaration regarding Clean Track Record

To,

[Date]

The Managing Director,  
Andhra Pradesh State FiberNet Limited,  
3rd floor, NTR Administrative Block  
Pandit Nehru Bus Station,  
Vijayawada – 520 013

Sub: Empanelment of Cable operators for providing services through APSFL Network

Ref: RFP No: APSFL/General/01/2024, Dated: 28.02.2024

Sir,

I/We hereby declare that my company or myself has not been debarred / black listed as on Bid submission date by any State Government, Central Government, Central & State Govt. Undertakings / Organizations and by any other Quasi Government bodies / Organizations, and any other major Enterprise / Organizations in India for non-satisfactory past performance, corrupt, fraudulent or any other unethical business practices. Further I hereby also declare that my company or myself has not been defaulted to any Public or Private financial institution.

Yours faithfully,

(Signature, name and designation of the authorized signatory)

(Name and seal of the firm)

**12. Annexure E - Earnest Money Deposit (EMD)**

(To be executed in Rs.100/- Stamp Paper)

To,  
The Managing Director,  
Andhra Pradesh State FiberNet Limited,  
3rd Floor, NTR Administrative Block,  
Pandit Nehru Bus Station,  
NH – 65, Vijayawada – 520013

Bank Guarantee No:  
Amount of Guarantee:  
Guarantee covers from:  
Last date for lodgment of claim:

This Guarantee executed by \_\_\_\_\_(Banker's Name & Address) having our Head Office at \_\_\_\_\_(address) (hereinafter referred to as "Bank") in favor of Andhra Pradesh State FiberNet Limited NTR Administrative Block, 3rd Floor, Pandit Nehru Bus Station, NH -65, Vijayawada – 520013 India (hereinafter referred to as "Beneficiary") for an amount not exceeding Rs. \_\_\_\_\_/- (Rupees \_\_\_\_\_ Only) as per the request of M/s. \_\_\_\_\_ having its office address at \_\_\_\_\_(hereinafter referred to as "Bidder") against RFP reference APSFL/General/01/2024, Dated: 28.02.2024 of M/s. Andhra Pradesh State FiberNet Limited (APSFL). This guarantee is issued subject to the condition that the liability of the Bank under this guarantee is limited to a maximum of Rs. \_\_\_\_\_ /- (Rupees \_\_\_\_\_ Only) and the guarantee shall remain in full force up to \_\_\_\_\_ (date) and cannot be invoked otherwise by a written demand or claim by the beneficiary under the Guarantee served on the Bank before \_\_\_\_\_ (date).

AND WHEREAS it has been stipulated by you in the said ORDER that the Bidder shall furnish you with a Bank Guarantee by a Scheduled/Nationalized Bank for the sum specified therein as EMD towards bid security.

AND WHEREAS we have agreed to give the Bidder a Guarantee.

THEREFORE, we (Bankers address) , hereby affirm that we are Guarantors and responsible to you on behalf of the Bidder for Rs. \_\_\_\_\_/- (Rupees \_\_\_\_\_ Only) and we undertake to pay you, upon your first written demand without any demur, cavil or argument, any sum or sums within the limit of Rs. \_\_\_\_\_/- (Rupees \_\_\_\_\_ Only) as aforesaid, without your needing to prove or show grounds or reasons for your demand or the sum specified therein. We will pay the guaranteed amount notwithstanding any objection or dispute whatsoever raised by the Bidder.

This Guarantee is valid until \_\_\_\_\_.  
Place:  
Date:  
Signature and seal of Guarantors (Bank)

**13. Annexure F - Performance Bank Guarantee (PBG)**

(To be submitted by the successful bidder on Rs.100/- stamp paper)

In consideration of APSFL ("Authority"), having agreed to accept from \_\_\_\_\_ "successful bidder", a Performance Bank Guarantee as maybe modified from time to time wherever necessary under the terms and conditions of the Agreement entered into by the said successful bidder in respect of "Empanelment of Cable operators for providing services through APSFL Network", RFP reference APSFL/General/01/2024, Dated: 28.02.2024 under APSFL for the due fulfilment of the terms and conditions of the said Agreement under APSFL, on production of a Bank Guarantee for Rs. \_\_\_\_\_ (Rupees \_\_\_\_\_ only),

We \_\_\_\_\_ "Bank" \_\_\_\_\_ branch, hereby undertake the guarantee to pay immediately to APSFL, on demand in writing by APSFL, an amount \_\_\_\_\_ of \_\_\_\_\_ Rs. \_\_\_\_\_ (Rupees \_\_\_\_\_) without any reservation and recourse against any loss or damage caused to or suffered by APSFL by reason of any breach by the successful bidder of any of the terms and conditions of the said agreement under the said Authority.

We \_\_\_\_\_ Bank, further agree that the guarantee hereby contained shall remain in full force and effect during the period that will be taken for the performance of the said Agreement under the APSFL and that it shall be in enforcement until all the dues of APSFL under or by virtue of the said Agreement under the APSFL have been fully paid and their claims satisfied or discharged or until the said Authority certifies that the terms and conditions of the said Agreement under the APSFL have been fully and properly carried out by the successful bidder and accordingly discharges the guarantee subject. This bank guarantee is valid till \_\_\_\_\_ (date) and APSFL shall have no rights under this guarantee after \_\_\_\_\_ (date).

We \_\_\_\_\_ Bank, lastly undertake not to revoke this guarantee during its currency except with the previous consent of the APSFL in writing.

Dated:  
Place:  
Signature and seal of Guarantors (Bank)

**14. Annexure G – Format for Notarized Self-declaration of authenticity of the Documents submitted**

(On INR 100.00 Non judicial Stamp Paper and duly notarized and stamped)

I \_\_\_\_\_ (Name and designation) \*\* appointed as the attorney/authorized signatory of the tenderer (including its constituents), M/s \_\_\_\_\_ (hereinafter called the tenderer) for the purpose of RFP for “Selection of Agency for Empanelment of Cable Operators for providing services through APSFL Network” as per the tender No. APSFL/General/01/2024, Dated: 28.02.2024 of APSFL, do hereby solemnly affirm and state on the behalf of the tenderer including its constituents as under:

1. I/We the tenderer(s) am/are signing this document after carefully reading the contents.
2. I/We the tenderer(s) also accept all the conditions of the tender and have signed all the pages in confirmation thereof.
3. I/We hereby declare that I/we have downloaded the tender documents from APSFL website <https://apsfl.in/notifications>. I/We have verified the content of the document from the website and there is no addition, no deletion or no alteration to the content of the tender document. In case of any discrepancy noticed at any stage i.e. evaluation of tenders, execution of work or final payment of the revenues, the master copy available with the APSFL shall be final and binding upon me/us.
4. I/we declare and certify that I/we have not made any misleading or false representation in the forms, statements and attachments in proof of the qualification requirements.
5. I/We also understand that my/our offer will be evaluated based on the documents/credentials submitted along with the offer and same shall be binding upon me/us.
6. I/We declare that the information and documents submitted along with the tender by me/us are correct and I/we are fully responsible for the correctness of the information and documents, submitted by us.
7. I/We understand that if the certificates regarding eligibility criteria submitted by us are found to be forged/false or incorrect at any time during process for evaluation of tenders, it shall lead to forfeiture of the tender BID SECURITY besides blacklisting and banning of business for a period of up to ten years. Further, I/we (*insert name of the tenderer*) \*\* \_\_\_\_\_ and all my/our constituents understand that my/our offer shall be summarily rejected.
8. I/We also understand that if the certificates submitted by us are found to be false/forged or incorrect at any time after the award of the contract, it will lead to termination

of the contract, along with forfeiture of Performance guarantee and all payments that are due from APSFL, besides any other action provided in the contract including blacklisting and banning of business for a period of up to ten years.

9. I/we also understand that I/we shall be liable for prosecution as per the existing legal provisions in case if it is established that I/we have submitted false or forged or illegally obtained document.

SEAL AND SIGNATURE OF THE TENDERER

Place:

Dated:

**15. Annexure H – Declaration of Acceptance of Terms and Conditions in the RFP**

(To be submitted by Bidder)

To,

[Date]

The Managing Director,  
Andhra Pradesh State FiberNet Limited,  
3rd floor, NTR Administrative Block  
Pandit Nehru Bus Station,  
Vijayawada – 520 013

Sub: Empanelment of Cable Operators for providing services through APSFL Network

Ref: RFP No: APSFL/General/01/2024, Dated: 28.02.2024

Sir,

It is to certify that the RFP document – RFP reference APSFL/General/01/2024, Dated: 28.02.2024 is carefully read & understood and all the sections and clauses are COMPLIED UNCONDITIONALLY AND UNEQUIVOCALLY. There is no deviation from the terms and conditions of the RFP. We also hereby confirm that the solution proposed by us will meet APSFL requirements.

Yours faithfully,

(Signature, name and designation of the authorized signatory)

(Name and seal of the firm)

**Note:** A copy of this form should be returned along with the Bid duly signed

Witness:

SUPPLIER:

Signature -----

Signature -----

Name -----

Name -----

Address -----

Designation -----

Company Seal -----

Date -----

Date -----

**16. Annexure I – Power of Attorney for authorized signatory**

**Sample form of Power of Attorney for signing the Application & Bid**  
(On INR 100.00 Non judicial Stamp Paper and duly notarized)

KNOW ALL MEN BY THESE PRESENTS,

We \_\_\_\_\_ (*name of the firm and address of the registered office*) do hereby irrevocably constitute, nominate, appoint and authorize Mr./ Ms. (*name*), \_\_\_\_\_ son/daughter/wife of and presently residing at \_\_\_\_\_, who is presently employed with us and holding the position of \_\_\_\_\_, as our true and lawful attorney (*hereinafter referred to as the "Attorney"*) to do in our name and on our behalf, all such acts, deeds and things as are necessary or required in connection with or incidental to submission of our application for qualification and submission of our bid for the Project proposed by the \_\_\_\_\_ (the "APSFL") including but not limited to signing and submission of all applications, bids and other documents and writings, participate in pre-applications and other conferences and providing information/ responses to the APSFL, representing us in all matters before the APSFL, signing and execution of all contracts including the Agreement and undertakings consequent to acceptance of our bid, and generally dealing with the APSFL in all matters in connection with or relating to or arising out of our bid for the said Project and/ or upon award thereof to us and/or till the entering into of the Agreement with the APSFL.

AND we hereby agree to ratify and confirm and do hereby ratify and confirm all acts, deeds and things done or caused to be done by our said Attorney pursuant to and in exercise of the powers conferred by this Power of Attorney and that all acts, deeds and things done by our said Attorney in exercise of the powers hereby conferred shall and shall always be deemed to have been done by us.

IN WITNESS WHEREOF WE, \_\_\_\_\_, THE ABOVE NAMED PRINCIPAL HAVE EXECUTED THIS POWER OF ATTORNEY ON THIS DAY OF \_\_\_\_\_.

For \_\_\_\_\_  
(Signature, name, designation and address)

Witnesses:  
1. (Notarized)  
2.

Accepted  
(Signature, Name, Title and Address of the Attorney)

**Note:**

- The mode of execution of the Power of Attorney should be in accordance with the procedure, if any, laid down by the applicable law and the charter documents of the executant(s) and when it is so required, the same should be under common seal affixed in accordance with the required procedure.



- Wherever required, the Bidder should submit for verification the extract of the charter documents and documents such as a board or shareholders' resolution/ power of attorney in favour of the person executing this Power of Attorney for the delegation of power hereunder on behalf of the Bidder.
- In case the Application is signed by an authorized Director / Partner or Proprietor of the Bidder, a certified copy of the appropriate board resolution / document conveying such may be enclosed in lieu of the Power of Attorney.