

APFSL Tender No.APSFL/Spare requirement/2F/342/2022 Dated.06/01/2022

Clarifications, Dt: 20.01.2022

S.No.	Section No.	Page No.	Content of the RFP requiring clarification	Clarification sought	APSFL Response
1	1. Introduction	21	Bid Security / EMD (Refundable / Convertible)-Bid Security / EMD (Refundable / Convertible): INR 22,48,350/- (Twenty Two Lakhs Forty Eight Thousand Three Hundred and Fifty Only)	As per letter issued by Department of Expenditure (Ministry of Finance) OMs No.9/4/2020-PPD dated 12.11.2020 stating that no provisions regarding Bid Security should be kept in the Bid Documents in future and only provision for Bid Security Declaration should be kept in the Bid Documents.so we understand that only bid declaration is required, please confirm.	As per RFP
2	5.Fibre Specification	30	20.outer dia-4.0X6.4mm+/-1mm	Please confirm outer Dia , is it 4 mm or 6.4 mm, please clarify.	4.0 x 6.4mm +/- 1mm(Width X height)
3	6.Pre Qualification Criteria	33	4.The Bidder should have supplied a minimum of 13,000 Kms of optical fiber drop cables during the financial year 2020-21 & financial year 2021-2022.-Copies of relevant purchase orders should be submitted-Annexure G	As you are aware that during lockdown since Mar,2020 many of the Govt./PSU's tenders has not been finalized . Hence, we request you to allow bidder who is having 13000 Kms of experience for Supply of any type of Optical Fibre cable during 2020-21 & current year instead of only optical fibre drop cable.Please confirm.	Refer Corrigendum 1
4	6.Pre Qualification Criteria	33	All documents in the proposed bid, shall be signed by an authorized signatory, in whose name the Power of Attorney/ Board Resolution, should be duly issued.For Pvt. Ltd. firms, a Board Resolution, as mentioned in Annexure-J, in RFP to be submitted.For others, the Power of Attorney, as mentioned in Annexure-I, in RFP to be submitted.	As we are Public Limited Company , we understand only General Power of Attorney issued by company board of directors/MD/COO, in favour of authorized signatory duly supported by board resolution is sufficient to participate in tender.we shall submit duly notarized attested copy of power of attorney along with Board Resolution copy.Please confirm	As per RFP
5	Annexure-L	51	Earnest Monay Deposit Format- While as per 21 of Introduction EMD shall be payable through online	We request you allow bidder to submit EMD in the form of Bank Guarantee in place of online payment, please clarify.	As per RFP

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6	1.4 Key Events & Dates	13	16.Last date and time for submission of Proposal (Proposal Due Date)- 21/01/2022 at 03:00 PM	As our corporate office is situated in Delhi and all the bidding has been done from corporate office , all the offices of Private Organizations are closed as per the order of Delhi Government due to COVID Pandemic . We humbly request you to kindly extend the due date of submission for atleast 15 days so that we can able to arrange the necessary documents and prapare the bid for submit most competitive offer against this tender.	Refer Corrigendum 1
7	1.4 Key Events & Dates	14	19. Bid Processing Fee (Non Refundable)	We would like to inform you that normally most of Govt. or Semi Govt. Organization accepts Bid Processing Fee as Rs.10,000/- or maximum Rs.25,000/- but in your said tender the same has been mentioned as Rs.1,00,000/- which is big amount. We request you to kindly amend the clause as Rs.10,000/-	As per RFP
8	1.4 Key Events & Dates	15	21. Bid Security/EMD (Refundable/Convertible)	We would like to inform you that paying EMD of Rs.22,48,350/- from Personal Banking is not possible. We have Corporate Banking but your portal does not accept payment thorough Corporate Banking as amount is not immediately deducted. Therefore, we request you to kindly allow to submit EMD in the form of Bank Guarantee and also provide format of Bank Guarantee for submiiting EMD alongwith IFSC code of your Bank enbaling us to get prepared and submit timely.	As per RFP

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9	1.4 Key Events & Dates	17	27. RFP Tenure	Supply of 13000 Kms in 56 days may not be possible as arranging raw-material may take 15-20 days time and further transit time may be approx 8-10 days which means we are left with only 25-30 (approx) for manufacturing. Therefore, we request you to kindly amend the clause as T+120 days Tenure of RFP as "T+120 Days" after approval of Sample as only after that we can proceed for Bulk Manufacturing.	As per RFP
10	1.4 Key Events & Dates	17	27. RFP Tenure	Replacement of material within 72 Hours may not be possible as we are 1300 kms away from Vijayawada and sending the person for identifying the reason for defect only will take 72 Hours. Therefore, we request you to kindly amend the clause as suitable time will be allowed to vendor for replacement after mutual agreement.	As per RFP
11	2.26	26	Approval of Sample from APSFL before manufacturing Bulk Supplies:	We request you to kindly clarify the length of Sample. Further, we request you to kindly consider Tenure of RFP as " T+120 Days " after approval of Sample as only after that we can proceed for Bulk Manufacturing.	As per RFP
12	4. Schedule of Requirement	29	. As per Railway Standard General Conditions of Contract 2019 the bidder shall be bound to carry out work at the agreed rates and shall not be entitled to any claim or any compensation whatsoever upto the limit of 50% variation in quantity. · In addition to above 50% quantity, if there is variation of another 50% increase in quantity, the bidder shall provide the material with a discount of 5% on quoted price.	We would like to inform you that Railway does not imply any reduction in rates. They only imply Option Clause of +/30% in quantity. Therefore this clause should be removed.	As per RFP
13	Fibre Specifications	31	24. Loose Tube Colour	Loose Tube Colour shall be Natural instead of Black. Please Confirm.	As per RFP

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14	6. Bid Evaluation Criteria and Process	33	The Bidder should have supplied a minimum of 13,000 Kms of optical fiber drop cables during the financial year 2020-21 & financial year 2021-2022.	a) Normally in tenders supply criteria is asked as 20-25% of tender quantity. Nowher in tender supply criteria is asked as 100%. Therefore, we request you to kindly amend the clause as "Minimum 3000 Kms of any type of Optical Fibre Cable" which will help you to get most competitive prices.	Refer Corrigendum 1
				b) Further, we also reuest you to kindly expand the supply critieratime frame work. We reuest you to kindly make the same as "During last three financial year" which will help you to get most competitive prices.	Refer Corrigendum 1
				c) Copies of relevant Purchase Order is asked to be submitted. In this regard, we would like to inform you that there might be 13000 No.s or more or less PO copies available. Therefore, instead of asking PO Copies, we request you to kindly accept Self Certificate mentioning PO details and quantity supplied toward Suplly Statement. PO copies may be verified later on. Please Confirm.	Refer Corrigendum 1
15	8.2 Project Milestone	58	Milestone-1, 2, 3, 4, 5, 6, 7, 8	Milestone provided by you is totally unrealistic. We once again request you to kindly amend the clause of Tenure of RFP as "T+120 Days" after approval of Sample as only after that we can proceed for Bulk Manufacturing.	As per RFP

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16	8.3 Payment Terms	59	20% payment of Purchase order value shall be made on completion of warranty period against respective milestone or Upon submission of Additional Bank Guarantee equivalent to 20% of Purchase order value against respective milestone.	Normally 5% payment is withheld and if Firms submitted Additional Bank Guarantee for 5% then total 100% payment is released. Therefore instead of holding 20% payment or asking Additional Bank Guarantee for 20% is not unjustifiable. Therefore, we request you to kindly amend the clause as "95% payment shall be released immediately after delivery of material and balance 5% shall be released on completion of warranty period against respective milestone or Upon submission of Additional Bank Guarantee equivalent to 5% of Purchase order value against respective milestone".	As per RFP																																																												
17	8.4 Penalty	60		We request you to kindly amend Tenure of RFP as "T+120 Days" after approval of Sample for Bulk Manufacturing and after that Liquidated Damages shall be deducted on undelivered portion of supply .	As per RFP																																																												
18	29	4	<p><i>Bill of Quantity (District Wise) is tabulated below:</i></p> <table border="1"> <thead> <tr> <th>S No</th> <th>Name of the District</th> <th>UOM</th> <th>Quantity</th> </tr> </thead> <tbody> <tr><td>1</td><td>Srikakulam</td><td>Kms</td><td>1000</td></tr> <tr><td>2</td><td>Vizianagaram</td><td>Kms</td><td>1000</td></tr> <tr><td>3</td><td>Visakhapatnam</td><td>Kms</td><td>1000</td></tr> <tr><td>4</td><td>East Godavari</td><td>Kms</td><td>1000</td></tr> <tr><td>5</td><td>West Godavari</td><td>Kms</td><td>1000</td></tr> <tr><td>6</td><td>Krishna</td><td>Kms</td><td>1000</td></tr> <tr><td>7</td><td>Guntur</td><td>Kms</td><td>1000</td></tr> <tr><td>8</td><td>Prakasham</td><td>Kms</td><td>1000</td></tr> <tr><td>9</td><td>Nellore</td><td>Kms</td><td>1000</td></tr> <tr><td>10</td><td>Chittoor</td><td>Kms</td><td>1000</td></tr> <tr><td>11</td><td>Ananthapur</td><td>Kms</td><td>1000</td></tr> <tr><td>12</td><td>Kadapa</td><td>Kms</td><td>1000</td></tr> <tr><td>13</td><td>Kurnool</td><td>Kms</td><td>1000</td></tr> <tr> <td align="center" colspan="3">Total (Km's of Cable Required)</td> <td>13,000</td> </tr> </tbody> </table>	S No	Name of the District	UOM	Quantity	1	Srikakulam	Kms	1000	2	Vizianagaram	Kms	1000	3	Visakhapatnam	Kms	1000	4	East Godavari	Kms	1000	5	West Godavari	Kms	1000	6	Krishna	Kms	1000	7	Guntur	Kms	1000	8	Prakasham	Kms	1000	9	Nellore	Kms	1000	10	Chittoor	Kms	1000	11	Ananthapur	Kms	1000	12	Kadapa	Kms	1000	13	Kurnool	Kms	1000	Total (Km's of Cable Required)			13,000	<p>It is a domestic & global standard practice to supply OFC in 2km length quantities for easy handling, material movement, testing & deployment etc.</p> <p>We request to kindly consider the following:-</p> <p>a) Cable 2F ADSS Cable supply in 2km spool length with +/- 10% tolerance.</p> <p>b) Each District Quantity Tolerance +/- 5% of Quantity.</p> <p>Please consider & clarify.</p>	As per RFP
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S. No	Eligibility Criteria	Documents Required									
4	The Bidder should have supplied a minimum of 13,000 Kms of optical fiber drop cables during the financial year 2020-21 & financial year 2021-2022.	Copies of relevant purchase orders should be submitted- Annexure G									
20	59	8.3	<p>8.3 Payment Terms</p> <p>1. 80% payment of work order value shall be made only after successful Supply and Delivery of Material at location upon acceptance certificate on the material delivered from authorized APSFL Representative against respective milestones.</p> <p>2. 20% payment of Purchase order value shall be made on completion of warranty period against respective milestone or Upon submission of Additional Bank Guarantee equivalent to 20% of Purchase order value against respective milestone.</p>	<p>We request for kind amendment in payment term clause as under :</p> <p>1. 95% payment of work order value shall be made only after successful Supply and Delivery of Material at location upon acceptance certificate on the material delivered from authorized APSFL Representative against respective milestones.</p> <p>2. 5% payment of Purchase order value shall be made on completion of warranty period against respective milestone or Upon submission of Additional Bank Guarantee equivalent to 5% of Purchase order value against respective milestone.</p> <p>Kindly consider</p>	As per RFP						
21	Introduction	21	<p>Bid Security / EMD (Refundable / Convertible)-Bid Security / EMD (Refundable / Convertible): INR 22,48,350/- (Twenty Two Lakhs Forty Eight Thousand Three Hundred and Fifty Only)</p>	<p>As per letter issued by Department of Expenditure (Ministry of Finance) OMs No.9/4/2020-PPD dated 12.11.2020 stating that no provisions regarding Bid Security should be kept in the Bid documents in future and only provision for Bid Security Declaration should be kept in the Bid Documents.so we understand that only bid declaration is required, please confirm.</p>	As per RFP						

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22	Pre-Qualification Criteria	33	The Bidder must be certified with ISO9001:2015 , ISO-14001:2015 , ISO45001:2018 and TL-9000 certificates	The Bidder must be certified with ISO9001:201only.	As per RFP
23	Key Events & Dates	13	Last date and time for submission of Proposal (Proposal Due Date)- 21/01/2022 at 03:00 PM	As you aware Omicron a new variant of Covid - 19 spreading in all over India due to this state government has putted restriction to opening of private offices with full strength, which is impacting normal working & preparation of the tender due to shortage of Man power. in view of the above we request you to kindly postpone the tender for minimum 2-3 weeks. We hope you will consider our request.	Refer Corrigendum 1